

## AGENDA FINANCE COMMITTEE WEDNESDAY, 28 SEPTEMBER 2016

Notice is given that the next Finance Committee Meeting of the Roper Gulf Regional Council will be held on:

- Wednesday, 28 September 2016
- At 2 Crawford Street Katherine
- Commencing at 8:30 am

Your attendance at the meeting will be appreciated.

Michael Berto
CHIEF EXECUTIVE OFFICER

### **TABLE OF CONTENTS**

ITEM		SUBJECT	PAGE NO
1	PRE	SENT/STAFF/GUESTS	
2	MEE	TING OPENED	
3	WEL	COME TO COUNTRY	
4	APO	LOGIES AND LEAVE OF ABSENCE	
5	CAL	L FOR ITEMS OF GENERAL BUSINESS	
6	QUE	STIONS FROM THE PUBLIC	
7	DISC	CLOSURE OF INTEREST	
8		FIRMATION OF PREVIOUS FINANCE COMMITTEE MEETING JTES	
	8.1	Minutes of Previous Finance Committee Meeting	5
9	BUS	INESS ARISING FROM PREVIOUS MINUTES	
	9.1	Action List	12
10	INC	DMING CORRESPONDENCE	
	Nil		
11	OUT	GOING CORRESPONDENCE	
	Nil		
12	EXE	CUTIVE DIRECTORATE REPORTS	
	Nil		
13	COR	PORATE GOVERNANCE DIRECTORATE REPORTS	
	13.3 13.4	Poilcy Review - FIN003 Purchasing and Payment Policy	19 26 31
14	COU	NCIL & COMMUNITY SERVICES DIRECTORATE REPORT	
	Nil		
15	CO	MMERCIAL SERVICES DIRECTORATE REPORTS	
	Nil		
16	CLO	SED SESSION	
	16.1	Minutes of Previous Closed Session Finance Committee Meeting	
		The report will be dealt with under Section 65(2) (ci) (e) of the Local Government Act 2008 and Regulation 8 of the Local Government (Administration) Regulations 2008. It contains information that would, publicly disclosed, be likely to cause commercial prejudice to, or confean unfair commercial advantage on any person; AND information provided to the council on condition that it be keep confidential.	

- 16.2 Ngukurr Upgrade of various roads projects Tender
  - The report will be dealt with under Section 65(2) (ci) (e) of the Local Government Act 2008 and Regulation 8 of the Local Government (Administration) Regulations 2008. It contains information that would, if publicly disclosed, be likely to cause commercial prejudice to, or confer an unfair commercial advantage on any person; AND information provided to the council on condition that it be keep confidential.
- 16.3 FINANCE DRAFT General Purpose Financial Statements for the Year ended 2015-16

The report will be dealt with under Section 65(2) (ciiii) of the Local Government Act 2008 and Regulation 8 of the Local Government (Administration) Regulations 2008. It contains information that would, if publicly disclosed, be likely to prejudice the interests of council or some other person.

- 17 CLOSED SESSION
- 18 CLOSE OF MEETING

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#### **CONFIRMATION OF PREVIOUS FCM MINUTES**

**ITEM NUMBER** 8.1

TITLE Minutes of Previous Finance Committee

Meeting

REFERENCE 670950

**AUTHOR** Rashmi Sharma, Governance Officer

#### **RECOMMENDATION**

(a) That the Finance Committee receive and note the minutes of the Finance Committee Meeting held on 28 April 2016.

#### **BACKGROUND**

The Finance Committee last meeting was on 28 April 2016.

Attached are the minutes from this meeting that were approved by Council on 25 May 2016.

#### ISSUES/OPTIONS/SWOT

Nil

#### **FINANCIAL CONSIDERATIONS**

Nil.

#### **ATTACHMENTS:**

1 FCM\_ 28042016 \_ Confirmed Minutes.pdf



#### MINUTES OF THE FINANCE COMMITTEE MEETING OF THE ROPER GULF REGIONAL COUNCIL MEETING HELD AT THE CONFERENCE ROOM ROPER GULF SHIRE HEADQUARTERS CRAWFORD STREET, KATHERINE ON THURSDAY, 28 APRIL 2016 AT 8:30 AM

#### 1. PRESENT/STAFF/GUESTS

#### 1.1 Elected Members

Mayor Tony Jack
Deputy Mayor, Judy MacFarlane
Councillor, Eric Roberts
Councillor, John Dalywater
Independent Member, Geoff Bishop – Attended through Phone

#### 1.2 Staff

Michael Berto, Chief Executive Officer (CEO)
Greg Arnott, Director Corporate Governance (DCG)
Sharen Hillen, Director Council Services and Infrastr

Sharon Hillen, Director Council Services and Infrastructure (DCSI)
Marc Garner, Director Contracts and Technical Services (DCTS)

Catherine Proctor, Director Community Services (DCS)

Lokesh Anand, Manager Finance

Amanda Haigh, Manager Governance

Rashmi Sharma, Governance Officer (Minute Taker)

#### 1.3 Guests

#### 2. MEETING OPENED

Meeting opened at 8:46 am

#### 3. WELCOME TO COUNTRY

Mayor Tony Jack welcomed members and staff at the meeting.

#### 4. APOLOGIES AND LEAVE OF ABSENCE

#### 4.1 APOLOGIES AND LEAVE OF ABSENCE

14/2016 RESOLVED (Judy MacFarlane/John Dalywater)

Carried

(a) That the Finance Committee accept the apologies from Cr Kathy Anne Numamurdirdi for Finance Committee Meeting held on 28 April 2016.

# **||** #

#### 5. CALL FOR ITEMS OF GENERAL BUSINESS

- Lot 5 Beswick handback to NLC
- · Tender panels for Ngukurr road contract

#### **Closed Session:**

• Tender Assessment - Barunga Backhoe

#### 6. QUESTIONS FROM THE PUBLIC

Nil

#### 7. <u>DISCLOSURES OF INTEREST</u>

There were no declarations of interest at this Finance Committee.

#### 8. CONFIRMATION OF PREVIOUS FINANCE COMMITTEE MEETING MINUTES

8.1 Minutes of Previous Finance Committee Meeting

15/2016 RESOLVED (Eric Roberts/John Dalywater)

Carried

- (a) That the Finance Committee receive and note the minutes of the Finance Committee Meeting held on 24 February 2016.
- 9. BUSINESS ARISING FROM PREVIOUS MINUTES.
- 9.1 ACTION LIST

16/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

- (a) That the Finance Committee receive and note the action list.
- 10. <u>INCOMING CORRESPONDENCE</u>

Nil

11. OUTGOING CORRESPONDENCE

Nil

12. EXECUTIVE DIRECTORATE REPORTS

Nil

13. CORPORATE GOVERNANCE DIRECTORATE REPORTS

#### 13.1 REGIONAL PLAN UPDATE 2015-16

17/2016 RESOLVED (Eric Roberts/John Dalywater)

Carried

- (a) That the Finance Committee receive and note the Draft Regional Plan 2016-2017.
- (b) That the Finance Committee receive and note that the Draft Regional Plan 2016-17 will be available for public comment from the 16 May 2016 to the 6 June 2016.

#### 13.2 FINANCE - RGRC FINANCIAL REPORT AS AT 31ST MARCH 2016

18/2016 RESOLVED (Geoff Bishop/Judy MacFarlane)

Carried

(a) That the Finance Committee receive and note the financial reports as at 31 March 2016.

Morning Tea Break :10:02 am Meeting resumed:10:29 am

#### 13.3 FINANCE - REGISTER OF DRAFT FEES & CHARGES 2016-17

19/2016 RESOLVED (Eric Roberts/Judy MacFarlane)

Carried

(a) That the Finance Committee receive and note the attached Draft Fees and Charges schedule for 2016-17.

Deputy Mayor Judy MacFarlane left the meeting, the time being 10:45 am Deputy Mayor Judy MacFarlane returned to the meeting, the time being 10:47 am

#### 13.4 FINANCE - RGRC FIRST DRAFT BUDGET 2016-17

20/2016 RESOLVED (Eric Roberts/John Dalywater)

Carried

(a) That the Finance Committee receive and note the first draft budget 2016-17.

Action: Out Of Session meeting will be on the 19th May 2016 at 10:00 am

Lunch Break: 12:20 Meeting Resumed : 13:07

Cr John Dalywater left the meeting, the time being 01:07 pm

#### 13.5 FINANCE - RGRC DRAFT RATES DECLARATION 2016-17

21/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

- (a) That the Finance Committee receive and note the Draft Rates Declaration for 2016-17.
- 13.6 GRANTS: INDIGENOUS ADVANCEMENT STRATEGY JOBS, LAND AND ECONOMY PROGRAMME IAS BUILDING TRAINEESHIPS PROJECT AND JOBS FOR COMMUNITIES PROJECT DPMC

22/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

(a) That the Finance Committee do not accept the IAS funding agreement for the IAS Building Traineeships Project and Jobs for Communities Project.

#### 14. COUNCIL SERVICES & INFRASTRUCTURE DIRECTORATE REPORT

14.1 REQUEST FOR WAIVER OF FEES FROM DJILPIN ARTS FOR THE USE OF THE BESWICK CONTRACT QUARTERS FOR WALKING WITH SPIRITS FESTIVAL 2016.

23/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

(a) That Finance Committee approve waiving the fees for the use of the Beswick Contract Quarters to the value of \$5000 and accept the sponsorship package as outlined by Djilpin Arts for the Walking with Spirits 2016 event.

#### 15. COMMUNITY SERVICES DIRECTORATE REPORTS

#### 15.1 AUDIT OF SPORT AND REC INVENTORY

24/2016 RESOLVED (Eric Roberts/Judy MacFarlane)

Carried

(a) That the Finance Committee receive and note the recent stocktake of sport and recreation equipment.

Action: Distribute stocktake list to each local authority.

#### 16. CONTRACTS & TECHNICAL SERVICES DIRECTORATE REPORTS

#### 16.1 HOMELANDS EXTRA ALLOWANCE (OUTSTATIONS) ALLOCATIONS

25/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

(a) That the Finance Committee receive and note the report in relation to the Homelands Extra Allowance (Outstations) Report

#### 16.2 FLEET EXPENSE REPORT - JULY 2015 TO MARCH 2016

26/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

(a) That the Finance Committee receive and note the fleet expense report for the period 1<sup>st</sup> July 2015 to 31<sup>st</sup> March 2016.

Action: Fleet expense report to be presented every 6 months,

#### 17. GENERAL BUSINESS

#### 17.1 LOT 5 BESWICK - HANDBACK TO NLC

Due to WHS issues of staff working alone and many Bats occupying trees in the yard it has been much more practicable to relocate the Roper Gulf Regional Council Community Development Program to the refurbished council office for their business and to relocate the Sport & Rec equipment to a container for storage. This then reduces the cost of maintaining Lot 5 to Council and ensures the safety of our staff and CDP clients.

With both these programs no longer requiring the use of the building it is recommended that relinquish the lease held with NLC and hand the property back but also advising them that Sunrise Health Services have indicated that they are interested in it.

27/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

(a) That the Finance Committee approve the relinquish the lease on Lot 5 Beswick and hand the property back to NLC advising them of the interest in it from Sunrise Health Services.

#### 17.2 TENDER PANELS FOR NGUKURR ROAD CONTRACT

R2R and REIF fund has been approved for Ngukurr to renew all arterial roads for addressing road safety issues including from the school, shop to the Council Service Office. Tender for road works will be released on 29/04/2016.

28/2016 RESOLVED (Eric Roberts/Judy MacFarlane)

Carried

- a) That the Finance Committee approve the tender panel of CEO Michael Berto, DCSI Sharon Hillen, Project Manager Garry Richards and DCTS Marc Gardner for the Ngukurr local Roads upgrade contract.
- That the Finance Committee delegate CEO to award the tender after the tender assessment.

Cr John Dalywater did not return to the meeting.

18. DEPUTATIONS AND PETITIONS
Nil

19. CLOSED SESSION

#### **DECISION TO MOVE TO CLOSED SESSION**

29/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

Members of the press and public be excluded from the meeting of the Closed Session and access to the correspondence and reports relating to the items considered during the course of the Closed Session be withheld. This action is taken in accordance with Section 65(2) of the Local Government Act, 2008 as the items lists come within the following provisions:-

- 19.1 Cost Reduction Strategies for the Animal Health Program The report will be dealt with under Section 65(2) (ci) of the Local Government Act 2008 and Regulation 8 of the Local Government (Administration) Regulations 2008. It contains information that would, if publicly disclosed, be likely to cause commercial prejudice to, or confer an unfair commercial advantage on any person.
- **19.2 Statutory Charge for unpaid rates -** The report will be dealt with under Section 65(2) (b) of the Local Government Act 2008 and Regulation 8 of the Local Government

(Administration) Regulations 2008. It contains information about the personal circumstances of a resident or ratepayer.

#### RESUMPTION OF MEETING

30/2016 RESOLVED (Judy MacFarlane/Eric Roberts)

Carried

That the decisions of Closed Session be noted as follows:-

#### **CLOSE OF MEETING**

The meeting terminated at 14:16 pm.

THIS PAGE AND THE PRECEEDING 5 PAGES ARE THE MINUTES OF THE Finance Committee HELD ON Thursday, 28 April 2016 AND CONFIRMED Wednesday, 25 May 2016.

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#### **BUSINESS ARISING FROM PREVIOUS MINUTES**

**ITEM NUMBER** 9.1

TITLE Action List REFERENCE 670952

AUTHOR Rashmi Sharma, Governance Officer

#### **RECOMMENDATION**

(a) That the Finance Committee receive and note the action list.

#### **BACKGROUND**

Finance Committee Action List

DATE	DESCRIPTION	PERSON	DETAILS	STATUS
25-Nov-15	MANHEIM AUCTION OFFERS	CEO- Michael Berto	Investigate the sale value of Barrington Barge through Marine Dealership in Darwin.	Barge is in Darwin at merchant dealer, has been cleaned up for sale. Valued still at \$30,000.  14.09.2016 Council approved Selling the Barrington Barge through Manheim Auction.

#### **ISSUES/OPTIONS/SWOT**

Nil

#### **FINANCIAL CONSIDERATIONS**

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#### **ATTACHMENTS**:

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#### CORPORATE GOVERNANCE DIRECTORATE REPORT

ITEM NUMBER 13.1

TITLE Poilcy Review - FIN003 Purchasing and

Payment Policy

REFERENCE 670996

**AUTHOR** Amanda Haigh, Manager Governance and Corporate Planning

#### **RECOMMENDATION**

(a) That the Finance Committee approve and adopt the reviewed FIN003 Purchasing and Payment Policy.

#### **BACKGROUND**

The Purchasing and Payment Policy is prepared in accordance with the *Northern Territory Local Government Act* and set out *Roper Gulf Regional Council's* (RGRC) policy for the acquisition of goods and services.

The policy was reviewed by the Policy Owner and changes were made to make it more informative which included:

- Amendments made to all sections of the current policy
- Inclusion of:
  - o Purchasing Procedure
  - Authority to Approve Purchase Orders
  - Purchases using Corporate Credit Cards
  - o Purchases using Petty Cash
  - Purchases with Personal Funds
  - o Budgetary Provisions
  - Work Health and Safety
  - Payment Terms

The policy was due for review in December 2013.

#### ISSUES/OPTIONS/SWOT

Nil

#### **FINANCIAL CONSIDERATIONS**

Nil

#### **ATTACHMENTS:**

1 FIN003 - Purchasing and Payment Policy.pdf

FIN003 - Purchasing & Payment Policy



#### 1. POLICY CERTIFICATION

Policy title:	Purchasing & Payment Policy
Policy number:	FIN003
Category:	Policy
Classification:	Finance
Status:	APPROVED

#### 2. PURPOSE

This document is prepared in accordance with the Northern Territory Local Government Act and set out Roper Gulf Regional Council's (RGRC) policy for the acquisition of goods and services.

#### 3. ORGANISATIONAL SCOPE

This policy applies to all contracting and procurement activities and is binding upon Councillors, all Council employees, contractors and consultants engaged by the council.

#### 4. POLICY STATEMENT

The objectives of this Policy are to:

- Achieve value for money and quality in the acquisition of goods, services and works;
- 4.2 Achieve compliance with relevant legislation.
- 4.3 Achieve high standards of probity, transparency, accountability and risk management.
- 4.4 Take a long term strategic view of its procurement that support Council's corporate strategies, aims and objectives;
- 4.5 Providing reasonable opportunity for competitive local businesses that comply with relevant legislation to supply to council, and
- 4.6 Where price, quality, services standards and delivery is comparable to other suppliers, preference will be given to suppliers that:
  - 4.6.1 Demonstrate high levels of social responsibility including supporting people with disabilities or special needs.
  - 4.6.2 Have in place or are prepared to consider implementing employment strategies and programs for Indigenous people.
  - 4.6.3 Demonstrate sustainable business practices.

https://ropergulf.infoxpert.edrms/docs/Core%20Services/DIRECTORATE%20CORPORATE%20GOVERNANCE/GOVERNANCE/130%20%20 Governance/Policies/Revisions/FIN008-Rating%20Policy.docx

#### FIN003 - Purchasing & Payment Policy



7

4.6.4 Prioritise the supply of Australian made products

#### 5. DEFINITIONS

Purchase	A Purchase Order is Formal Document Initiated by the buyer
Order(PO)	and forwarded to the Supplier, This forms the basis for the one-
	off Contract between the partiers for the Supply of Good Or
	Services to the Buyer.
Council	Roper Gulf Regional Council
The Region	The region of Roper Gulf

#### 6. PURCHASING PROCEDURE

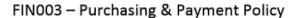
- 6.1 All the Council's Procurement activities must comply with this policy. The only exception is procuring for an emergency situation.
- 6.2 Purchase of all goods, services and works for which the estimated expenditure exceeds \$100,000, a public tender must be undertaken.
  - Council may also undertake a public tender where the value of goods, works and services does not reach the threshold sums. These may be situations where a public tender is preferred or prudent, managing risk considerations are paramount, or there is a desire for greater transparency of the procurement.
- 6.3 An exemption can be obtained from the Department of Local government to not go to public tender. This must be discussed and documented by the relevant manager endorsed by the Director of Corporate Governance and the Chief Executive Officer
- 6.4 At least 3 written quotations are required for purchase of goods and services with a value between \$10,000 and \$ 100,000.
  - Procurement activities must not be split into smaller amounts to circumvent the thresholds.
- 6.5 Based on the Accounting Regulation 30(1) (a) (ii), three quotes are not required when a supply of service is a consultancy or other professional services.

#### 7. AUTHORITY TO APPROVE PURCHASE ORDERS

7.1 After the careful evalution of Quotes, Purchase Orders will be issued for the successful supplier.

All suppliers are instructed not to supply goods unless they make reference to Council's official purchase order number. If a supplier supplies goods without a purchase order number, and produces an invoice to Council without reference to

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an official purchase order number, then Council reserves the right to refuse payment for those goods or services.

7.2 The delegations for purchase order approval at the Council is in accordance Roper Gulf Regional Financial Delegations manual summarized in Table 1

Table 1 Purchase order Approval Delegations

Amount	Approving Delegate
Greater than \$50,000	Chief Executive Officer
Up to \$ 50,000	Directors
Up to \$ 10,000	Managers
LID to \$ 5,000	Assistant Managers, Financial Accountant, Management Accountant, Workshop
UP to \$ 5,000	Coordinators WH&S Coordinator, Senior/Council Services
Up to \$2,500	Coordinator
Up to \$ 1,000	Finance Officers , Executive Assistant to CEO or Director, HQ Administration Support Officers and Contracts and Project Officers

FIN003 - Purchasing & Payment Policy



7.3 No Employee is permitted to authorise a purchase order which directly benefits them.

#### 8. PURCHASES USING CORPORATE CREDIT CARDS

- 8.1 Corporate credit cards must only be used for the purchase of goods and services for the Council.
- 8.2 **Credit Card Limits:** Based on the recommendation of Manager of Finance. Limits will be set on the credit card limit and the maximum value per transaction.
- 8.3 Card Holders Responsibility: All the card holders are responsible for the transactions on their card. All credit cardholders must submit the necessary supporting documentation for all the corporate credit card purchases to the finance department.
- 8.4 No Employee is permitted to authorise a purchase order which directly benefits them.

#### 9. PURCHASES USING PETTY CASH

- 9.1 Petty cash may be used to for the purchase of small goods for urgent need. The maximum value of the purchases with petty cash is \$50.00.
- 9.2 Splitting Purchases to circumvent the limit is not allowed.
- 9.3 Petty cash claims are to be approved by Authorised Manager or Supervisor. Record of claims and tax invoices are to be maintained.
- 9.4 The petty cash accounts are reconciled on periodic basis; the Manger of Finance is responsible to ensure that petty cash usage is in compliance with all aspects of purchasing.

#### 10. PURCHASES WITH PERSONAL FUNDS (EXPENSE REIMBURSEMENTS):

- 10.1 On certain occasions personal funds may be used by the staff to make purchase for Council's business.
- 10.2 In such circumstances, employees should fill out an Expense Reimbursement Form and get it authorised by their Direct Manger or Supervisor.
- 10.3 All authorised and completed claim forms along with the original tax Invoices must be forwarded to the Finance Department for payment.

#### 11. BUDGETARY PROVISIONS

11.1 Procurement must be in accordance with the adopted Annual Budget or a Council Resolution and sufficient funds must be available to meet the full cost of the proposed procurement.

#### 12. WORK HEALTH AND SAFETY (WH&S)

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- 12.1 Council takes Work Health & Safety issues very seriously and undertake due diligence assessments on all suppliers to ensure compliance to legislative and business requirements.
- 12.2 All suppliers are required to comply with all the work health and safety legislative requirements.
- 12.3 These requirements are mandatory and non-compliance will disqualify prospective suppliers.
- 12.4 All the suppliers are required to provide evidence of public liability insurance.

#### 13. PAYMENT TERMS

13.1 Payment terms are 30 days from the date on the invoice, unless otherwise arranged and agreed.

#### 14. REFERENCES

Acknowledgements	(original	
author/source documents)		
Related Policies		FIN001 Financial Delegations Manual
Related Publications		107-010 Expense Reimbursement Form

#### 15. DOCUMENT CONTROL

Policy number	FIN003
Policy Owner	Finance Manager
Endorsed by	FCM
Date approved	30 May 2012
InfoXpert ID	671025
Amendments	September 2016
Next revision due	September 2018

#### 16. CONTACT PERSON

Position	Manager Governance & Corporate
	Planning & Corporate Planning
Contact number	8972 9000

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REGIONAL COUNCIL

#### CORPORATE GOVERNANCE DIRECTORATE REPORT

**ITEM NUMBER** 13.2

**TITLE** Policy Review - FIN007 Fraud Protection

Policy

REFERENCE 670973

**AUTHOR** Amanda Haigh, Manager Governance and Corporate Planning

#### RECOMMENDATION

(a) That the Finance Committee approve and adopt the reviewed FIN007 Fraud Protection Policy.

#### **BACKGROUND**

Roper Gulf Regional Council considers fraud to be a serious offence and that all employees have an obligation to ensure strong and effective fraud control. The Roper Gulf Regional Council will endeavor to:

- Reduce losses through fraud by developing and implementing financial and operating asset protection procedures
- Foster a working environment which promotes honesty and integrity
- Be committed to detecting, investigating and prosecuting individual cases of criminal behaviour, including fraud.

The policy was reviewed by the Policy Owner with administrative changes only.

The Policy was due for review in May 2015.

#### ISSUES/OPTIONS/SWOT

Nil

#### **FINANCIAL CONSIDERATIONS**

Nil

#### **ATTACHMENTS:**

1 FIN007 - Fraud Protection Policy.pdf

FIN007 - Fraud Protection Policy



#### 1. POLICY CERTIFICATION

Policy title:	Fraud Protection Policy
Policy number:	FIN007
Category:	Policy
Classification:	Finance
Status:	APPROVED

#### PURPOSE

Roper Gulf Regional Council is committed to protecting its revenue, expenditure and property from any attempt, either by members of the public, contractors, Elected Members or its own employees, to gain by deceit, financial or other benefits. Vigilance in preventing fraudulent activities assists in protecting the integrity, security and reputation of the Council and its employees, and in promoting high-quality and cost-effective levels of services to the Council's constituent communities. Roper Gulf Regional Council believes that an emphasis on fraud prevention rather than fraud investigation will lead to a reduction of potential incidents.

#### 3. ORGANISATIONAL SCOPE

This Policy relates to all Elected Members, employees, and contractors irrespective of position or length of service.

#### 4. POLICY STATEMENT

Roper Gulf Regional Council considers fraud to be a serious offence and that all employees have an obligation to ensure strong and effective fraud control. The Roper Gulf Regional Council will endeavor to:

- Reduce losses through fraud by developing and implementing financial and operating asset protection procedures
- Foster a working environment which promotes honesty and integrity
- Be committed to detecting, investigating and prosecuting individual cases of criminal behaviour, including fraud.

Fraudulent acts against Council are unacceptable, may constitute a criminal offence and may be legally prosecuted. Prompt action needs to be taken when fraudulent activity is detected. This will assist in preventing fraud both by bringing the fraudulent activity to an end, and to discourage the future actions of others who may be inclined to commit similar conduct. Transparency is the foundation of public accountability and organisational fraud prevention.

#### 5. DEFINITIONS

 Fraud: For the purpose of this policy, fraud against Council is described as: "The wilful misuse of Council's resources or using one's position and power for personal gain."

http://infoxpertroper/docs/Reference % 20 Library/Reviewed/FIN007% 20-% 20 Fraud% 20 Protection% 20 Policy.pdf

1

#### FIN007 - Fraud Protection Policy



A basic test for fraud could include the following questions:

- Was benefit gained through deceit?
- Was the action illegal?
- Did the action result in money or other benefits being received by a person to which he or she was not entitled?
- Was there a deliberate attempt to gain benefit from an action to which that person was not entitled?
- Theft: means being the dishonest appropriation of the Council's property with intent to deprive the Council of it permanently.
- Corruption: means the use of bribery, fraud or the irregular alteration and or distortion of records to conceal and/or misappropriate assets of the Council.
- Whistle blowing: means action by an employee to disclose malpractice in the form of irregularity, wrong-doing or serious failures of standards at work.

#### 6. PRINCIPLES

#### 6.1 COUNCIL EXPECTATIONS

Asset protection and fraud prevention goes beyond monitoring the effectiveness of financial controls. It also requires maintaining an ethical climate which encourages all staff to be active in protecting Council's funds and assets, and in reporting any breaches of accepted standards.

Council expects its Elected Members and staff to maintain a high standard of ethical conduct in all activities, in particular with respect to Council resources, information and authority. The community rightly expects Council to conduct its business in a fair and honest manner.

Council management (including Chief Executive Officer, Directors, Managers and Supervisors) are expected to play a leadership role in promoting fraud prevention and ethical behaviour, and are responsible for:

- Fostering an environment within their areas of responsibility which makes asset protection a responsibility of all staff,
- Issuing clear standards and developing and implementing procedures to minimise the potential for fraud.

All staff are expected to develop, encourage, insist upon and implement sound financial, legal and ethical decision making within their responsibility levels. Measures to prevent fraud will be continually monitored, reviewed and developed.

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2

#### FIN007 - Fraud Protection Policy



Council's HR001 Employee and Contractor Code of Conduct Policy guides members and staff in what is accepted practice and behaviour and sets out ethical standards at a level above the law. Council expects all staff to be familiar with and act in accordance with Council's HR001 Employee and Contractor Code of Conduct Policy. Unacceptable behaviours and guidelines for appropriate behaviour for staff are contained in the Policy. Council expects similar standards from the people, agencies or organisations that do business with Council.

The Mayor and Elected Members are expected to comply with the CL001 Members Code of Conduct. Decision making processes are to be as open and public as possible.

#### 6.2 FRAUD PREVENTION

The Roper Gulf Regional Council believes that an emphasis on fraud prevention rather than fraud investigation will lead to a reduction of these opportunities. Preventative measures include the pre-employment screening, and information and technology security systems thereby reducing the potential for opportunistic fraud.

Upholding Roper Gulf Regional Council's values and code of conduct is central to the Council's fraud prevention. However, in the event that these values and ethics are not upheld, the public and staff need to understand that fraudulent acts against Council are unacceptable and may constitute a criminal offence which may be prosecuted. Any effective asset protection strategy must recognise that prompt action needs to be taken when fraud is detected, both to bring the fraud to an end and to discourage others who may be inclined to commit similar conduct.

#### 6.3 PROMOTION OF FRAUD PREVENTION

The promotion of the Fraud Prevention Policy may include activities such as:

- Training awareness seminars.
- Development and implementation of procedures and policies across all operational and financial activities of the Roper Gulf Region,
- Regular review and promotion of Council's Code of Conduct
- · Encouragement of anti-fraud reporting processes, and
- Immediate investigative and/or disciplinary action taken against all reported fraudulent activities.

#### 6.4 AUTHORISED DELEGATIONS

The FIN001 Financial Delegations Manual has been approved by Council and all amendments to this manual must be approved by Council. The Financial Delegations Manual lists all financial authorisations associated with positions in Roper Gulf Regional Council. It also expresses the limits of these authorisations qualitatively and quantitatively.

The electronic Financial Management System (Technology One) allows for the limits on authorizations associated with position allocated to employees. The signing of cheques requires dual signatures and the electronic banking requires

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3

#### FIN007 - Fraud Protection Policy



two authorisations. The Financial Delegations Manual defines the authorising positions.

#### 6.5 INVESTIGATION

The Chief Executive Officer has over-riding responsibility for the investigation of suspected fraud within Roper Gulf Regional Council. If the matter involves the Chief Executive Officer the investigation will be managed by the Council. It is a requirement of this policy that all Elected Members and employees report any suspected fraudulent behaviour and assist with any investigation if required.

#### 6.6 THE REPORTING PROCEDURE

- Suspected or known fraudulent activity shall be reported to a Director or the Chief Executive Officer. If the employee has reason to believe that their Director may be involved, the employee shall notify the Chief Executive Officer.
- Directors shall communicate any suspected or known fraudulent act to the Chief Executive Officer. The Chief Executive Officer may initiate internal investigative actions of the suspected act.
- Directors shall:
  - take no action without consulting the Chief Executive Officer,
  - recommend an appropriate temporary disciplinary action when there
    is evidence of wrong-doing, and if suspension or termination is
    recommended, consult with the Human Resources Department.
- 4. All participants in a fraud investigation shall keep the details and results of the investigation confidential.
- 5. No person acting on behalf of the Roper Gulf Regional Council shall dismiss or threaten to dismiss an employee; discipline or suspend or threaten to discipline or suspend an employee, impose any penalty upon an employee; or intimidate or coerce an employee because the employee has reported suspected fraud. Any violation of this section may result in disciplinary action up to and including termination of employment.
- Reports by the public of suspected fraud will be immediately referred to the Chief Executive Officer.

#### 6.7 PROTECTION OF WHISTLE BLOWERS

- 1. An employee who suspects or reports suspected dishonest activity or any such activity witnessed may remain anonymous should he/she so require.
- 2. No person will suffer any penalty or retribution for good faith reporting of any suspected or actual incident of fraud.
- All managers should discourage employees or other parties from making allegations, which are false and made with malicious intentions. Deliberate false allegations with the intent to disrupt or cause harm to another may be subject to disciplinary action up to and including termination of employment.

http://infoxpertroper/docs/Reference % 20 Library/Reviewed/FIN007% 20-% 20 Fraud% 20 Protection% 20 Policy.pdf and the protection of the

4

FIN007 - Fraud Protection Policy



#### 6.8 CORRECTIVE ACTIONS AND DISCIPLINE

Appropriate and timely action will be taken against those proven to have committed a fraudulent act. The form of action taken will depend on the level and circumstances of each case. The form of action may include, but not limited to:

- Disciplinary action (where the Council elects to take corrective or disciplinary action, it will proceed under the procedures in place under policy or under the Local Government Industry Award).
- 2. Restitution for all losses, including investigation and legal expenses, to the fullest extent of the law.
- 3. Forwarding information to the appropriate authorities for criminal prosecution.
- Institution of civil action to recover losses.

#### 6.9 CONFIDENTIALITY

All investigations will be conducted in confidence. The name or names of those communicating information about fraudulent activity and the name or names of those suspected of fraudulent activity will only be revealed when required by law in conjunction with the investigation or legal action.

#### 6.10 POLICE INVOLVEMENT

The involvement of Police in investigating suspected fraud will be at the discretion of the Chief Executive Officer. However fraudulent behaviour is a criminal act and maybe subject to legal action under the Criminal Code (NT).

#### **6.11 MEDIA**

All media enquiries will be referred to the Chief Executive Officer. At no point is an employee to broadcast or communicate RGRC business with the media unless sanctioned by the Chief Executive Officer.

#### 7. REFERENCES

Acknowledgements (original author/source documents)	Local Government Act and Regulations Criminal Code
Related Policies	CL001 Members Code of Conduct CL002 Member Disciplinary Policy FIN001 Financial Delegations Manual FIN003 Purchasing and Payments Policy HR001 Employee and Contractor Code of Conduct HR003 Employee Discipline Policy
Related Publications	

#### 8. DOCUMENT CONTROL

Policy number	FIN007
Endorsed by	Council
Date approved	25/07/2012 OCM
Revisions	28/09/2016 FCM

http://infoxpertroper/docs/Reference % 20 Library/Reviewed/FIN007% 20-% 20 Fraud% 20 Protection% 20 Policy.pdf and the protection of the

5



#### FIN007 - Fraud Protection Policy

Amendments	
Next revision due	May 2015

#### 9. CONTACT PERSON

Position Manager Governance, Corporate

Planning & Compliance

Contact number 8972 9000

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#### **CORPORATE GOVERNANCE DIRECTORATE REPORT**

**ITEM NUMBER** 13.3

TITLE Poilcy Review - FIN012 Revenue Growth

and Financial Sustainability Policy

REFERENCE 670981

**AUTHOR** Amanda Haigh, Manager Governance and Corporate Planning

#### **RECOMMENDATION**

(a) That the Finance Committee approve and adopt the reviewed FIN012 Revenue Growth and Financial Sustainability Policy.

#### **BACKGROUND**

The Policy is to provide a framework for the ongoing financial sustainability of RGRC, and to guide and inform long term financial planning and decision making by the Council and RGRC's senior management.

The policy was reviewed by the Policy Owner and only administrative changes were required.

The policy was due for review in May 2015.

#### ISSUES/OPTIONS/SWOT

Nil

#### **FINANCIAL CONSIDERATIONS**

Nil

#### **ATTACHMENTS:**

1 FIN012 - Revenue Growth and Financial Sustainability Policy.pdf



FIN012 - Revenue Growth and Financial Sustainability Policy

#### 1. POLICY CERTIFICATION

Policy title:	Revenue Growth and Financial Sustainability Policy
Policy number:	FIN012
Category:	Policy
Classification:	Finance
Status:	Approved

#### 2. PURPOSE

To provide a framework for the ongoing financial sustainability of Roper Gulf Regional Council, and to guide and inform long term financial planning and decision making by the Council and Roper Gulf Regional Council's Senior Management.

#### 3. ORGANISATIONAL SCOPE

This policy applies to all Council Policies, Organisational Directives and Standard Operating Procedures developed by Roper Gulf Regional Council. It is relevant to all Roper Gulf Region Councillors, Local Authority Members, Council Committee Members and employees.

#### 4. POLICY STATEMENT

"Councils that are financially unsustainable are most likely to be those characterised by Pricewaterhouse Coopers in its 2006 National Financial Sustainability Study of Local Government that exhibit:

- Minimal or negative growth
- Limited access to rate revenue due to relatively small populations reducing the size of the rates income stream coupled with constraints on the size of annual rates increases.
- Limited access to strong financial and asset management skills which are critical to identifying sustainability problems, optimising renewals expenditure and improving revenue streams.
- Expanding service provision due to rising community demands, coupled with a related tendency by some Councils to step in to provide a non-traditional service.
- A tendency to run operating deficits creating a need to defer or underspend on renewal of infrastructure, particularly community infrastructure."

Source: DHLGRS Review of Councils' Financial Sustainability

#### 5. **DEFINITIONS**

Council	Roper Gulf Regional Council
RGRC	Roper Gulf Regional Council
The Region	Roper Gulf Regional Council

http://infoxpertroper.councilbiz.local/INFOROUTER/Directorate Corporate Governance/Governance/130 Governance/Policies/Reveiwed/FIN012 - Revenue Growth and Financial Sustainability Policy Page 1 of 4



#### FIN012 - Revenue Growth and Financial Sustainability Policy

#### 6. PRINCIPLES

- Council is committed to pursuing cost effectiveness and efficiency across all its operations.
- Revenue growth must exceed cost growth.
- Non-core services must be provided on a minimum cost recovery basis.
- Council's business plan and decision making processes must support financial sustainability.
- Financial governance and audit controls must be exercised in accordance with the NT Local Government Act.
- All revenue growth strategies must be equitable and take into consideration the social and economic impacts on Council residents.

#### 7. POLICY CONTENT

#### 7.1 Measuring and reporting on Council's financial sustainability.

- Acceptable range of financial indicators used to measure financial sustainability, including: cash balance time series; operating surplus ratio; current assets ratio; working capital ratio; and asset replacement ratio.
- Practices used to achieve financial sustainability, including: management and investment of cash resources; proactive and strategic sourcing of grants funding; management of outstanding debtor accounts; adequate provision for depreciation; control and management of inventories; and implementation of an asset management and renewal plan.

#### 7.2 Improve efficiency, effectiveness and scale

- Ensure departments are operating to a defined plan and budget which is designed to achieve outcomes set out in the Regional Plan.
- Set KPI targets and check progress regularly.
- Use an appropriate methodology to determine and allocate overheads.
- Adopt a regional or shared approach to service delivery.
- Outsource non-strategic, low-risk, rule-based activities or high-volume transaction processes, if capacity does not exist in-house and/or if there is a suitable alternative supplier.
- Improve procurement practices in accordance with the Local Government (Accounting) Regulations.
- Adopt a commercial approach to acceptance of and delivery of non-core services.
- Streamline outdated and unnecessary procedural requirements.
- Benchmark operational practices and results against other organisations.

#### 7.3 Expand own source revenue

- Apply annual rate increases that are fair and equitable.
- Apply annual increases to user fees and charges that are fair and equitable.
- Increase statutory fees and fines.

http://infoxpertroper.councilbiz.local/INFOROUTER/Directorate Corporate Governance/Governance/130 Governance/Policies/Reveiwed/FIN012 - Revenue Growth and Financial Sustainability Policy Page 2 of 4



#### FIN012 - Revenue Growth and Financial Sustainability Policy

- Evaluate opportunities to increase own source revenue.
- Apply strict costing criteria when accepting contracts for provision of non-core services.

#### 7.4 Reduce demand

- Apply or increase charges for services to meet costs (where possible).
- Tighten eligibility rules for subsidised or free services.
- Reduce demand by applying charges to services previously offered free of charge.

#### 7.5 Re-order priorities

- Prioritise the fully-funded delivery of core services.
- Cross-subsidisation between programs and functions needs to be clearly identified and transparent.
- · Community expectations surrounding service delivery must be managed.
- Reduce dependence on Council for non-core services.

#### 7.6 Set clear and appropriate priorities

- Establish minimum levels of service delivery.
- Establish robust long-term service plans.
- Secure long-term funding for services and infrastructure where possible.

#### 7.7 Strengthen asset management and financial capacity

- Establish and implement long-term asset management and renewal plans.
- Use total Asset Management Plans and systems to better manage asset renewals and replacements, and integrate into broader, long term Council objectives.
- Develop nationally consistent financial and asset management data systems.
- Ensure depreciation reserves are sufficient to maintain value of existing assets.

## 7.8 Increase management and governance capacity of Elected Members and professional staff.

- Encourage membership and attendance of professional bodies such as: Finance Reference Group, Financial Reporting Group, Local Government Accounting Advisory Committee, Financial Sustainability Taskforce, and other professional networks.
- Maintain an Audit Committee to provide additional oversight of the audit process and outcomes, effectiveness of internal controls, and risk management processes.
- Provide appropriate training in governance and leadership to Elected Members and professional staff.
- · Borrowing guidelines and a borrowing policy must be completed.
- · Seek legal advice prior to establishing corporate entities.

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FIN012 - Revenue Growth and Financial Sustainability Policy

#### 7.9 Use grant funding effectively to achieve Council objectives

- Use Federal and NT funding initiatives to fund community infrastructure in accordance with community priorities.
- Ensure compliance with grant funding to maintain eligibility for future grants.
- Apply effective project management to grant funded programs to ensure timely achievement of objectives.
- Funding requirements should be supported by a business case.
- Terms and conditions of grant funding need to be examined and amended where appropriate.
- Grant reporting requirements need to be evaluated and appropriate to the size of the grant.

#### 8. REFERENCES

Acknowledgements author/source documents)	(original	
Related Policies		
Related Publications		Price Waterhouse Coopers National
		Financial Sustainability Study of Local
		Government – Nov 2006
		DHLGRS Review of Councils' Financial
		Sustainability – May 2012

#### 9. DOCUMENT CONTROL

Policy number	FIN012
InfoXpert ID	313247
Endorsed by	Council OCM
Date approved	25/7/2012
Revisions	December 2013
	September 2016
Amendments	
Next revision due	Sept 2018

#### 10. CONTACT PERSON

Position	Manager Governand	e, Corporate
	Planning & Compliance	)
Contact number	8972 9000	

http://infoxpertroper.councilbiz.local/INFOROUTER/Directorate Corporate Governance/Governance/130 Governance/Policies/Reveiwed/FIN012 - Revenue Growth and Financial Sustainability Policy Page 4 of 4

REGIONAL COUNCIL

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#### CORPORATE GOVERNANCE DIRECTORATE REPORT

**ITEM NUMBER** 13.4

**TITLE** FINANCE - RGRC FINANCIAL REPORT

**AS AT 31 AUGUST 2016** 

REFERENCE 670913

**AUTHOR** Lokesh Anand, Finance Manager

#### RECOMMENDATION

(a) That Finance Committee receive and note the financial reports as at 31 August 2016.

#### **BACKGROUND**

Attached are the financial reports for Roper Gulf Regional Council as at 31<sup>st</sup> August 2016, including:

- Balance Sheet
- Income and expenditure report by service group
- Income and expenditure report by account category
- Cash-at-bank Statement & 12-month graph on cash balances
- Expenditure reports for all communities

Balance sheet has been prepared as per prevailing accounting standard and practice and in compliance with the applicable Local Government Act. Revenue and expenditure statement as of end of August 2016 shows a surplus of \$ 4.5 M. Our bank balance as at 31 August is \$13.5 M. The rates on the properties within the council boundaries have been levied in August.

The General Purpose Financial Statements for 2015-16 have been prepared and presented to auditors. We will be presenting the audited financial statements in the October Council Meeting.

## ISSUES/OPTIONS/SWOT Interpretation of Debtors & Creditors

#### **Debtors**

The summary below shows the amount of debtors outstanding for the current and the prior month.

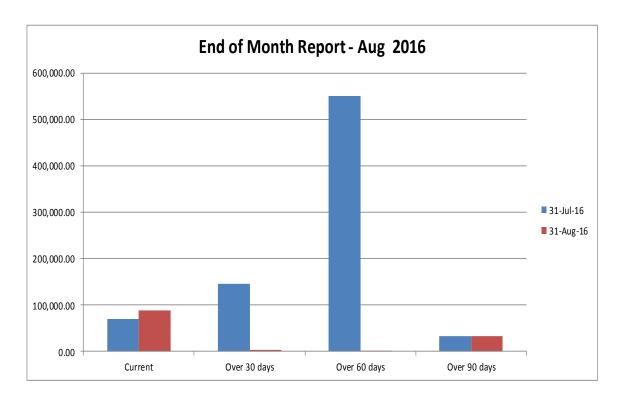
See attached: Aged Analysis – Detailed Report – Accounts Receivable 31<sup>st</sup> August 2016.

As at 31<sup>st</sup> Aug 2016, \$ 126,224.17 is outstanding. Comparatively, was 31<sup>st</sup> July 2016, the total debt outstanding \$ 798,692.88.During this month, debtors have shown an overall decrease from July 2016 to Aug 2016 by \$ 672,468.71.

#### AR Age Analysis

Debtors	July-16		Aug-16	
Current	70,707.16	8.85%	89,276.52	8.85%

Over 30 days	145,115.32	18.17%	3,777.25	18.17%
Over 60 days	550,000.00	68.86%	420.00	68.86%
Over 90 days	32,870.40	4.12%	32,750.40	4.12%
	798,692.88		126,224.17	
Less: Unapplied Credits	19,433.18		17,214.42	
Total Actual Outstanding	779,259.70		109,009.75	



Top 10 AR Debtors - Aug 2016

A/C	Description	Balances	Status	Reason
00982	Binjari Community Aboriginal Corp	35,000.00	Current	Accommodation at Bulman
00264	McArthur River Mining	27,500.00	Over 90 Days	Grant- Follow up in Progress
00359	Sunrise Health	10,694.50	Current	Rental Invoices - Leases
00328	Power and Water	10,552.02	Current	Monthly Contract – Eva Valley & Jilkminggan
00717	Murray River North	6,000.00	Current	Accommodation Invoices
00853	NT Fleet	5,864.50	Current	Services & repairs- Workshop
01103	Aldebaran Contracting	4,941.51	Over 90 Days	Repairs on Hitachi Excavator-Follow up in progress
	· ·	,	Over 30 &	Hire of Forklift- Follow up in
00568	Nighthawk Transport	3,585.00	Current	progress

00584	DHLGRS – R & M	2,879.37	Current	HMO Invoice
				Monthly Rental-
				Ngukurr &
00377	Traditional Credit union	2,618.33	Current	numbulwar

#### Rates & Refuse Outstanding- Aug 2016

Financial Year	Financial Year Balance	Percentage of total Owing
2008/2009	\$37,310.22	1.75 %
2009/2010	\$13,729.62	0.64 %
2010/2011	\$17,399.22	0.82 %
2011/2012	\$15,453.12	0.73 %
2012/2013	\$25,542.37	1.20 %
2013/2014	\$46,778.16	2.20 %
2014/2015	\$152,030.52	7.14 %
2015/2016	\$130,953.87	6.15 %
2016/2017	\$ 1,691,371.86	79.39 %
Total	\$ 2,130,568.96	100.00 %

The rates department is working in recovering the outstanding rates and charges. Last month the outstanding for rates were \$ 432,765.47

#### **Creditors**

The summary below shows the amount of creditors outstanding for the current month.

See attached: Aged Analysis Report – Detailed Report – Accounts Payable 31<sup>st</sup> August 2016.

As at 31<sup>st</sup> August 2016, \$541,049.24 in creditors is outstanding.

The Accounts Payable age analysis report depicts the following:

Creditors	Amount	
Current	\$158,068.78	29%
Over 30 days	\$27,569.15	5%
Over 60 days	\$31,694.62	6%
Over 90 days	\$323,716.69	60%
Total outstanding amount (Including Overdue)	\$541,049.24	
Less: Unapplied Credits	-\$69,967.76	
TOTAL ACTUAL OUTSTANDING	\$471,081.48	

Unapplied items appearing as a result of time difference and have no effect in the financial statement.

Following are the details of suppliers from whom invoices over \$10,000 were received and entered during the month of August 2016:

Acc. #	Description	Amount	Transaction
10220	E-MERGE IT SOLUTIONS	11,023.20	COMPUTERS & PRINTERS FOR CRECHE

			ESTABLISHMENT PROGRAM
			BULK FUEL ORDER NUMBULWAR,
10054	AUSFUEL	76,512.77	BORROLOOLA & NGUKURR
10365	DOWNER EDI	79,995.86	UPGRADE & SEAL NUMBULWAR CBD
10507	ALAWA	143,695.87	CDP JUNE 2016
10214	LGANT	58,041.93	ANNUAL SUBSCRIPTION
			MOBILES, MODEMS, LANDLINES &
10280	TELSTRA	33,065.47	NAVMAN
11264	JARDINE LLOYD THOMPSON	398,991.89	INSURANCE FEES
11909	BENZAC BUILDING	16,316.25	NGUKURR REMOVAL OF WHITE HOUSE
			NUMERLOORI OUTSTATION PROPERTY
12124	ALL REGIONS	31,492.44	POLES
12450	BINJARI	109,236.44	NUMBULWAR OFFICE UPGRADE
12781	WRIGHT EXPRESS	19,641.24	FUEL CARD EXPENSE JULY 2016
12990	IED TRUST	12,862.07	FLEET MONTHLY LEASE
			NGUKURR & NUMBULWAR
			MULTIPURPOSE & BUSINESS CENTRE
13097	SGL CONSULTING	28,600.00	PLAN
			PLACEMENT OF ROLLER DOORS
13114	ROLLER DOOR SERVICES NT	22,799.70	CRAWFORD ST WSHOP
13125	LEADSUN AUSTRALIA	15,540.80	NGUKURR SOLAR STREET LIGHTS
		1,057,815.93	

All entered amount has already been paid and settled.

## FINANCIAL CONSIDERATIONS Nil

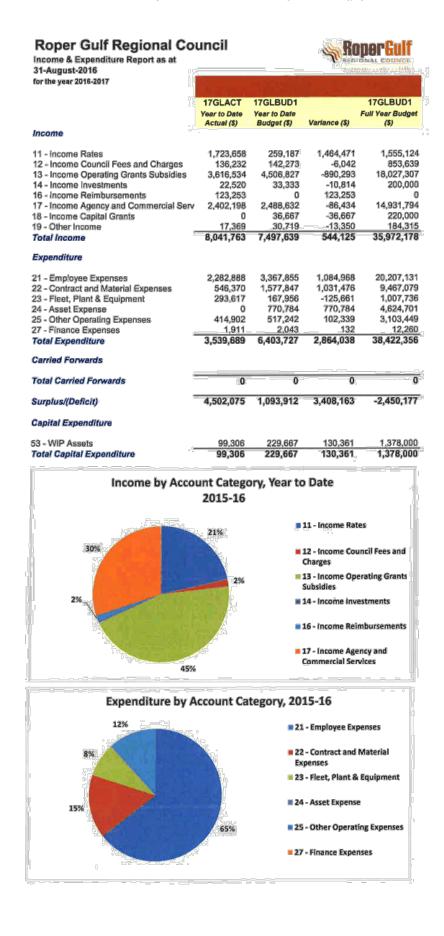
ATTACHMENTS:
1 RGRC Finance Report - Aug 16.pdf

# Roper Gulf Regional Council Balance Sheet as at 31 August 2016



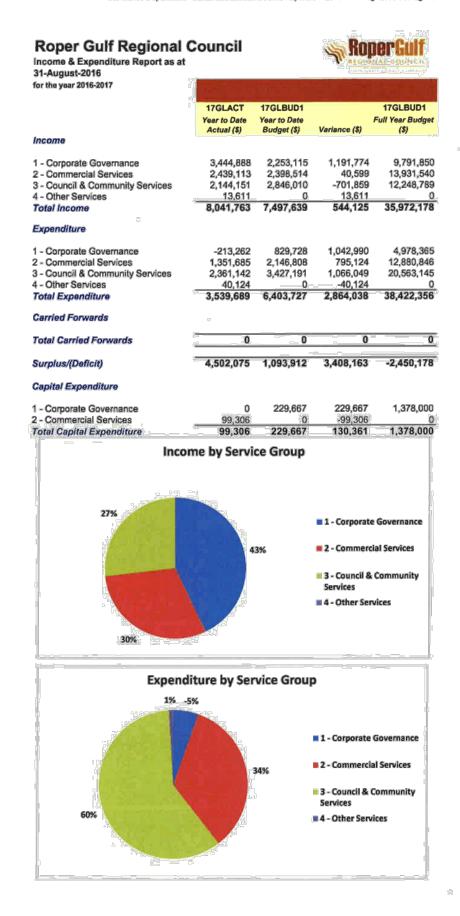
ASSETS		LIABILITIES		
Current Assets		Current Liabilities		
Cash	13,532,875	Accounts payable	471,081	
Accounts receivable	109,010	Taxes payable	197,529	
(less doubtful accounts)	-78,792	Accrued Expenses	-85,402	
Rates & Refuse Receivable	2,130,569	Provisions	1,549,232	Working
Inventory	174,393	Other Current Liabilities	42,004	Capital
Other current assets	188,555	Suspense accounts		is:
Total Current Assets	16,056,611	Total Current Liabilities	2,174,442 =	\$13.882.168
Less: Unexpended Tied Grants	8,660,273			
Available Untied Current Assets	7,396,337	Total Current Liabilities	2,174,442	\$5,221,895
Non-current Assets		Long-term Liabilities		
Land	4,101,715	Other long-term liabilities	466.124	
Buildings	78,432,592	1	466,124	
(less accumulated depreciation)	-39,632,856			
Fleet, Plant, Infrastructure and Equip		Total Liabilities	2,640,566	
(less accumulated depreciation)	-21,312,982			
Furniture and fixtures	135,898	EQUITY	<u></u>	
(less accumulated depreciation)	-131,347	Retained earnings	69,150,151	
Work in Progress assets	158,889			
Other non-current assets  Total Non-current Assets	55,734,106	Total Shareholders' Equity	69,150,151	
TOTAL ASSETS	THE WOLLE	TOTAL LIABILITIES & FOLIA		
		IONE LIABILITIES & EVOI	Alfan - Managan	
Balance Sheet Check	) yo			
RATIOS Current Ratio Quick Ratio Cash Ratio	7.38 7.30 6.22	Effective 3.40		

G/Finance Department - admin files/Lokesh/Council Reports/FY 2016-17/2 Aug-2015-16/Aug-16 Income Statement by Nat Acc by Account



Page 1 of 1

G:\Finance Department - admin files\Lokesh\Council Reports\FY 2016-17\2.Aug-2015-16\Aug-16 Income Statement by Service Group



Page 1 of 1

# Roper Gulf Regional Council Actual cash at bank as at 31 August 2016



#### Bank:

Commonwealth - Business 10313307

Monthly interest earned
Commonwealth - Operating 10313294

Monthly interest earned
Commonwealth - Trust 103133315

Monthly interest earned
Commonwealth - Numbulwar Fuel - 590210381211

Monthly interest earned

Closing balance as at 31st August 2016

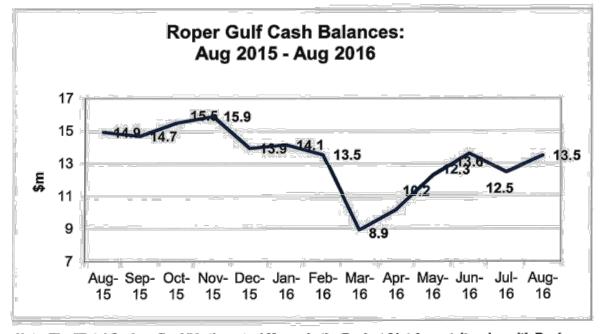
\$11,496,588.80 CR \$8,083.36 \$61,052.08 CR \$207.91 \$497,591.10 CR \$91.34 \$1,436,656.55 CR \$1,026.31

Total Cash at Bank

**\$13,491,888.53** 

**Total Interest Earned** 

\$9,408.92



Note: The "Total Cash as Bank" is the actual Money in the Bank at 31st August .lt varies with Book
Balance due to Unpresented Cheques and Outstanding Deposits

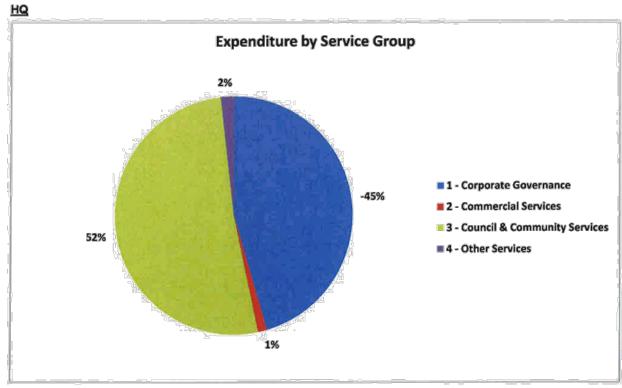
	Comm	Community wise Expenditure Summary as	Expend	iture Sum	mary as	at 31 -A	-August -2016	9	
Location		НД			Barunga			Beswick	
Service	Actual	Budget	%	Actual	Budget	%	Actual	Budget	%
Corporate Governa-	274,762	467,578	-59%	22,587	15,778	143%	23,700		71%
Commercial Servic	7,056	133,361	2%	100,257	131,697	<b>%9</b> L	174,125	5 245,265	71%
Council & Commun	311,341	502,002	62%	160,887	200,374	80%	222,764	4 289,398	77%
Other Services	11,321		%0						%0
Total	54,956	1,102,941	2%	283,731	347,849	82%	420,589	926,793	74%
						9.0			
Location	Be	Borroloola			Bulman			Eva valley	0
Service	Actual	Budget	%	Actual	Budget	%	Actual	Budget	%
Corporate Governa	8,201	28,379	78%	3,185	11,964	27%	4,433	3 6,943	64%
Commercial Servic	13,732	4,357	315%	94,566	134,441	%02	41,077	7 45,722	%06
Council & Commun	237,667	430,097	25%	160,420	224,330	72%	133,431	158,893	84%
Other Services									
Total	259,600	462,833	<b>26%</b>	258,171	370,735	<b>20%</b>	178,941	1 211,558	85%
Location	lif	Jilkminggan	F	A COLOR	Mataranka			Minyerri	
Service	Actual	Budget	%	Actual	Budget	%	Actual	Budget	%
Corporate Governa	1,168	8,412	14%	196	8,777	2%	- 84,623	3 72,852	-116%
Commercial Servic	102,848	140,148	73%	48,270	51,864	93%	66,931	11 239,966	28%
Council & Commun	161,644	210,194	77%	213,119	272,342	78%	12,138	989'68	41%
Other Services			%0	1,304		%0			%0
Total	265,660	358,754	74%	262,889	332,983	%62	- 5,554	342,504	-5%
						9 E			
Location		Ngukurr		Z	Numbulwar				
Service	Actual	Budget	%	Actual	Budget	%			
Corporate Governa	44,477	68,405	%59	32,197	107,326	30%			
Commercial Servic	301,177	515,098	28%	300,490	392,795	77%			
Council & Commun	346,289	663,206	52%	371,092	424,669	87%			
Other Services	13,000	*		14,500	Ĭ.	%0			
Total	704,943	1,246,709	21%	718,279	924,790	78%			

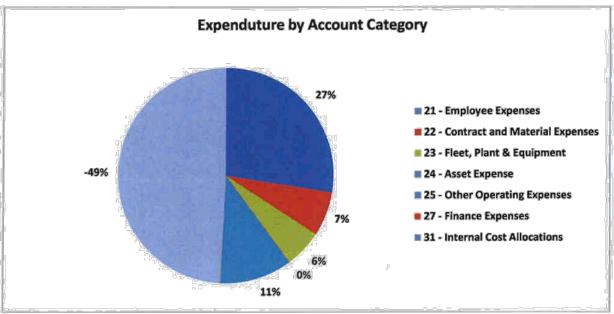
## **Roper Gulf Regional Council**

Roper Gulf Regional Co			Ę	RoperCulf
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1
HQ	Year to Date	Year to Date		Annual Budget
	Actual (\$)	Budget (\$)	(\$)	(\$)
Expenditure by Service				
1 - Corporate Governance	-274,762	467,578	742,339	2,805,465
2 - Commercial Services	7,056	_	126,305	800,165
3 - Council & Community Services	311,341	502,002		3,012,014
4 - Other Services	11,321	0		0
Total Expenditure	54,956	1,102,941	1,047,985	6,617,645
Expenditure by Account Category				
21 - Employee Expenses	863,801	1,175,966	312,166	7,055,799
22 - Contract and Material Expenses	210,490	393,469	182,979	2,360,813
23 - Fleet, Plant & Equipment	178,911	44,859	-134,052	269,157
24 - Asset Expense	0	770,784	770,784	<sub>a</sub> 4,624,701
25 - Other Operating Expenses	343,998	353,223	9,225	2,119,336
27 - Finance Expenses	1,791	1,968	177	11,810
31 - Internal Cost Allocations	-1,544,035	-1,637,329	-93,293	-9,823,971
Total Expenditure	54,956	1,102,941	1,047,985	6,617,645
Expenditure by Activity				
101 - Chief Executive	55,392	72,276	16,884	433,659
102 - Corporate Services Directorate and Admi	31,754	44,854	13,100	269,121
103 - Infrastructure and Technical Services Dire	42,040	67,848	25,808	407,090
104 - Community Services Directorate and Adn	107	-175,116	-175,222	-1,050,694
105 - Financial Management	126,625	161,720	35,095	970,321
106 - General Council Operations	-25,193	-443,585	-418,393	-2,661,511
107 - Human Resources	118,755	205,441	86,685	1,232,644
108 - IT services	21,231	24,672	3,441	148,030
109 - Asset Department	-4,617	6,484	11,101	38,903
110 - Assets Managment - Fixed Assets	-497,602	68,619	566,221	411,717
112 - HQ Development	0	25,000	25,000	150,000
113 - Project Management	42,863	56,436	13,573	338,619
114 - Work Health and Safety	36,668	48,292	11,623	289,749
115 - Asset Management - Mobile Fleet & Equi	-328,187	-32,250	295,937	-193,500
130 - Governance	72,144	110,422	38,279	662,535
131 - Council and Elected Members	78,164	112,112	33,948	672,673
132 - Local Authority	-1,373	1,717	3,089	10,300
133 - Local Elections	0	833	833	5,000
134 - Community Grants	247	5,333	5,087	32,000
160 - Municipal Services	0	75	75	450
161 - Waste management	0	2,055	2,055	12,328
200 - Local roads maintenance	14,812	14,812	0	88,871
201 - Street lighting	0	2,306	2,306	13,834
202 - Staff Housing	-1,633	-799	833	-4,795

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220 - Territory Housing Repairs and Maintenan	58,155	75,331	17,176	451,984
221 - Territory Housing Tenancy Management	24,819	23,102	-1,717	138,612
240 - Commercial Operations admin	30,933	61,274	30,341	367,641
241 - Airstrip maintenance Contracts	82	0	-82	0
275 - Mechanical Workshop	44,449	-1,910	-46,359	-11,461
313 - CDP Central Administration	-245,423	417	245,840	2,500
320 - Outstation Services Admin	-7,618	26,226	33,844	157,356
322 - Outstations Housing Maintenance	27,865	33,248	5,383	199,490
323 - Outstations municipal services	73,688	90,790	17,102	544,738
340 - Community Services admin	-54,723	-1,183	53,540	-7,100
341 - Commonwealth Aged Care Package	64	81,734	81,670	490,404
342 - Indigenous Aged Care Employment	9,004	13,777	4,773	82,664
344 - Commonwealth Home Support Program	8,370	-33,357	-41,727	-200,141
346 - Indigenous Broadcasting	9,964	10,131	166	60,783
348 - Library	5,452	5,588	136	33,528
350 - Centrelink	46,023	46,666	643	279,997
352 - Disability in Home Support	5,652	5,689	38	34,134
381 - Animal Control	11,004	37,739	26,735	226,434
401 - Night Patrol	96,792	114,848	18,056	689,088
404 - Indigenous Sports and Rec Program	40,247	40,024	-222	240,146
407 - Remote Sports and Recreation	13,543	20,726	7,182	124,354
414 - Drug and Volatile Substances	2,419	8,297	5,877	49,781
415 - Indigenous Youth Reconnect	60,678	64,228	3,550	385,369
463 - S&R Minor Upgrade Grant	2,398	0	-2,398	0
486 - Regional Economic Infrastructure Fund (F	8,923	0	-8,923	0
Total Expenditure	54,956	1,102,941	1,047,985	6,617,645
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	25,000	25,000	150,000
5371 - Capital Purchase Vehicles	0	6,667	6,667	40,000
Total Capital Expenditure	0	31,667	31,667	190,000

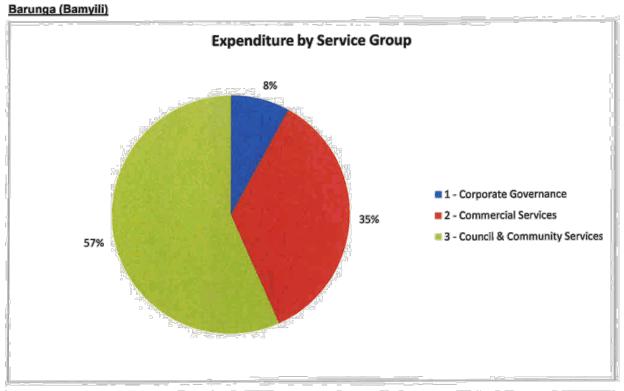


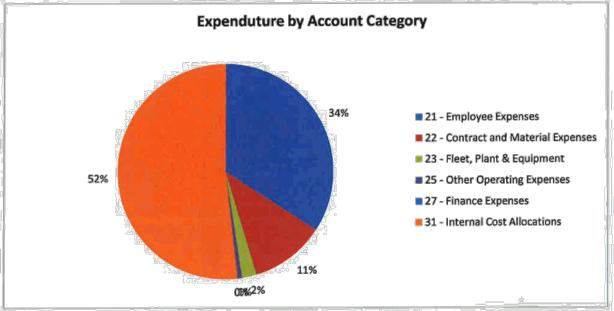


Roper Gulf Regional Council Roper Gulf						
Income & Expenditure Report as a		_		A STATE OF THE STA		
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1		
Barunga (Bamyili)	Year to Date	Year to Date		Annual Budget		
	Actual (\$)	Budget (\$)	(\$)	(\$)		
Expenditure by Service	Ve: do	- K				
1 - Corporate Governance	22,587	15,778	-6,809	94,669		
2 - Commercial Services	100,257	131,697	31,440	790,179		
3 - Council & Community Services	160,887	200,374	39,487	1,202,245		
Total Expenditure	283,731	347,849	64,118	2,087,093		
Expenditure by Account Category						
21 - Employee Expenses	96,785	156,529	59,745	939,175		
22 - Contract and Material Expenses	31,753	38,377	6,624	230,264		
23 - Fleet, Plant & Equipment	6,139	9,378	3,239	56,269		
25 - Other Operating Expenses	2,092	9,969	7,878	59,815		
27 - Finance Expenses	0	8	8	50		
31 - Internal Cost Allocations	146,963	133,587	-13,376	801,520		
Total Expenditure	283,731	347,849	64,118 <sup>.</sup>	2,087,093		
Expenditure by Activity						
103 - Infrastructure and Technical Services Dir	401	0	-401	0		
111 - Council Services General	29,066	55,711	26,645	334,266		
132 - Local Authority	411	986	576	5,918		
138 - Local Authority Project	18,900	7,276	-11,625	43,653		
160 - Municipal Services	59,739	67,124	7,385	402,741		
161 - Waste management	10,271	11,110	839	66,660		
164 - Local Emergency Management	0	175	175	1,050		
169 - Civic Events	0	83	83	500		
170 - Australia Day	0	33	33	200		
200 - Local roads maintenance	0	917	917	5,500		
201 - Street lighting	3,211	1,412	-1,798	8,472		
202 - Staff Housing	-495	458	954	2,751		
220 - Territory Housing Repairs and Maintenar	0	83	83	500		
221 - Territory Housing Tenancy Management	14,852	20,836	5,984	125,016		
241 - Airstrip maintenance Contracts	2,486	2,500	14	15,000		
242 - Litter Collection and Slashing External Co	4,245	4,269	23	25,612		
245 - Visitor Accommodation and External Fac	3,772	7,058	3,286	42,348		
246 - Commercial Australia Post	873	878	4	5,266		
314 - Service Fee - CDP	77,746	96,464	18,719	578,785		
318 - Outcome Payments - CDP	0	6,667	6,667	40,000		
322 - Outstations Housing Maintenance	55	0	-55	0		
344 - Commonwealth Home Support Program	476	929	453	5,572		
346 - Indigenous Broadcasting	6,858	7,277	419	43,660		
348 - Library	2,572	5,356	2,784	32,138		
350 - Centrelink	6,738	8,989	2,251	53,936		
381 - Animal Control	5,293	0	-5,293	0		

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401 - Night Patrol	23,199	28,227	5,028	169,365
404 - Indigenous Sports and Rec Program	7,436	7,645	209	45,871
407 - Remote Sports and Recreation	41	0	-41	0
409 - Sport and Rec Facilities	5,386	5,386	0	32,313
416 - Youth Vibe Grant	202	0	-202	
Total Expenditure	283,731	347,849	64,118	2,087,093
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	3,333	3,333	20,000
5341 - Capital Purchases Plant & Equipment	0	6,667	6,667	40,000
Total Capital Expenditure	0	10,000	10,000	60,000





## **Roper Gulf Regional Council**

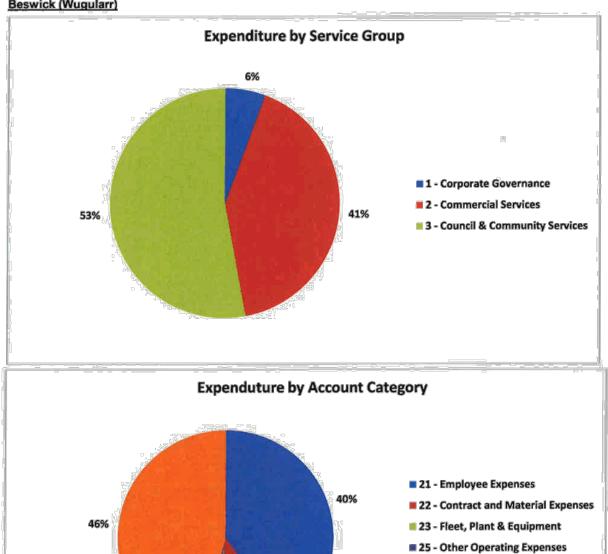
Income	& Fynei	nditure R	enort as	at
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income & Expenditure Report as				re and effectively converted
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1
Beswick (Wugularr)	Year to Date	Year to Date		Annual Budget
g	Actual (\$)	Budget (\$)	(\$)	(\$)
Expenditure by Service				
1 - Corporate Governance	23,700	33,313	9,614	199,880
2 - Commercial Services	174,125	245,265	71,139	1,471,587
3 - Council & Community Services	222,764	289,398	66,634	1,736,388
Total Expenditure	420,589	567,976	147,387	3,407,855
Expenditure by Account Category				
21 - Employee Expenses	166,562	255,482	88,920	1,532,891
22 - Contract and Material Expenses	50,100	80,167	30,067	481,002
23 - Fleet, Plant & Equipment	4,339	13,775	9,436	82,650
25 - Other Operating Expenses	5,483	14,601	9,118	87,607
27 - Finance Expenses	0	8	8	50
31 - Internal Cost Allocations	194,105	203,943	9,837	1,223,656
Total Expenditure	420,589	567,976	147,387	3,407,855
Expenditure by Activity				
111 - Council Services General	40,852	60,006	19,155	360,038
132 - Local Authority	780	685	-94	4,112
138 - Local Authority Project	1,313	11,970	10,657	71,817
160 - Municipal Services	50,296	58,442	8,146	350,651
161 - Waste management	9,534	13,785	4,252	82,713
164 - Local Emergency Management	0	340	340	2,041
169 - Civic Events	0	83	83	500
170 - Australia Day	0	67	67	400
171 - Naidoc Week	1,005	0	-1,005	0
200 - Local roads maintenance	0	24,250	24,250	145,500
201 - Street lighting	2,199	2,949	750	17,694
202 - Staff Housing	-1,757	-2,110	-353	-12,658
220 - Territory Housing Repairs and Maintena	9,973	<sup>6</sup> 16,031	6,058	96,187
221 - Territory Housing Tenancy Management	0	93	93	555
245 - Visitor Accommodation and External Far	23,364	22,768	-596	136,609
246 - Commercial Australia Post	891	896	4	5,375
313 - CDP Central Administration	109	0	-109	0
314 - Service Fee - CDP	163,151	218,245	55,094	1,309,470
318 - Outcome Payments - CDP	0	10,000	10,000	60,000
340 - Community Services admin	42	0	-42	0
341 - Commonwealth Aged Care Package	265	0	-265	0
342 - Indigenous Aged Care Employment	20,761	19,381	-1,380	116,284
344 - Commonwealth Home Support Program	7,594	14,598	7,005	87,591
346 - Indigenous Broadcasting	6,502	6,525	22	39,147
347 - Creche	20,328	22,814	2,485	136,883
350 - Centrelink	2,001	7,812	5,811	46,874

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Page 1 of 2

353 - Budget Based Funding	4,198	0	-4,198	0
381 - Animal Control	7,647	0	-7,647	0
401 - Night Patrol	41,963	48,126	6,162	288,754
404 - Indigenous Sports and Rec Program	4,512	10,220	5,708	61,320
407 - Remote Sports and Recreation	41	0	-41	0
481 - Right Path Project	3,024	0	-3,024	0
Total Expenditure	420,589	567,976	147,387	3,407,855
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	18,333	18,333	110,000
5341 - Capital Purchases Plant & Equipment	0	5,833	5,833	35,000
5371 - Capital Purchase Vehicles	0	5,000	5,000	30,000
Total Capital Expenditure	0	29,167	29,167	175,000
Beswick (Wugularr)				



46%

40%

21 - Employee Expenses

22 - Contract and Material Expenses

23 - Fleet, Plant & Equipment

25 - Other Operating Expenses

27 - Finance Expenses

31 - Internal Cost Allocations

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RoperGulf

## **Roper Gulf Regional Council**

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Income & Expenditure Report as a		4201 01104		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1
Borroloola	Year to Date	Year to Date	(A)	Annual Budget
5	Actual (\$)	Budget (\$)	(\$)	(\$)
Expenditure by Service	0.004	00.070	00.477	470.074
1 - Corporate Governance	8,201	28,379	-	170,271
2 - Commercial Services	13,732	4,357	-9,375	26,142
3 - Council & Community Services	237,667	430,097	192,430	2,580,582
Total Expenditure	259,600	462,833	203,233	2,776,995
Expenditure by Account Category				
21 - Employee Expenses	107,837	171,877	64,040	1,031,261
22 - Contract and Material Expenses	19,001	154,966	135,966	929,798
23 - Fleet, Plant & Equipment	21,601	12,303	-9,298	73,816
25 - Other Operating Expenses	12,934	16,574	3,640	99,443
27 - Finance Expenses	0	8	8	50
31 - Internal Cost Allocations	98,228	107,105	8,877	642,627
Total Expenditure	259,600	462,833	203,233	2,776,995
Expenditure by Activity				
	-	0.7		400
101 - Chief Executive	0	67	67	400
103 - Infrastructure and Technical Services Dir		0	-292	0
106 - General Council Operations	0	-3,821	-3,821	-22,929
110 - Assets Managment - Fixed Assets	0	500	500	3,000
111 - Council Services General	50,089	66,129	16,040	396,773
132 - Local Authority	3,343	1,442	-1,901	8,653
133 - Local Elections	851	0	-851	0
138 - Local Authority Project	0	21,893	21,893	131,356
160 - Municipal Services	45,136	68,116	22,980	408,696
161 - Waste management	22,362	14,324	-8,038	85,944
169 - Civic Events	0	83	83	500
170 - Australia Day	0	67	67	400
200 - Local roads maintenance	0	20,391	20,391	122,349
201 - Street lighting	0	4,000	4,000	24,000
202 - Staff Housing	-3,086	-2,078	1,008	-12,465
240 - Commercial Operations admin	0	-7,643	-7,643	-45,858
241 - Airstrip maintenance Contracts	13,688	12,000	-1,688	72,000
245 - Visitor Accommodation and External Fac		10,376	3,283	62,257
275 - Mechanical Workshop	44	0	-44	0
348 - Library	7,730	11,382	3,652	68,292
381 - Animal Control	0	674	674	4,045
401 - Night Patrol	33,173	39,624	6,451	237,745
404 - Indigenous Sports and Rec Program	5,262	12,098	6,836	72,588
407 - Remote Sports and Recreation	9,513	7,077	-2,437	42,459
409 - Sport and Rec Facilities	280	0	-280	0

21,928

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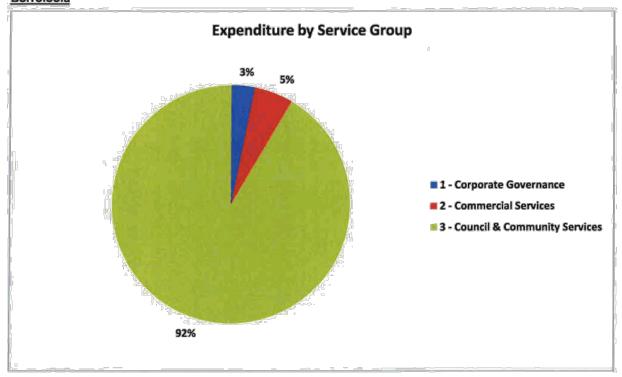
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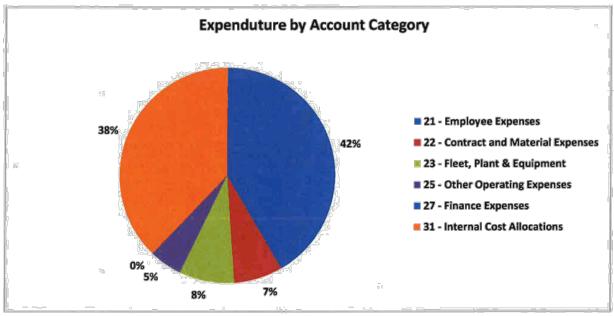
5,038

26,966

415 - Indigenous Youth Reconnect

AAC Variety Villag Carret		•	56	•
416 - Youth Vibe Grant	96	0	-96	0
462 - 2014-19 Roads to Recovery	0	87,894	87,894	527,364
550 - Swimming Pool	41,806	71,272	29,466	427,632
Total Expenditure	259,600	462,833	203,233	2,776,995
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	26,667	26,667	160,000
5331 - Capital Construct Infrastructure	0	16,667	16,667	100,000
5341 - Capital Purchases Plant & Equipment	0	2,500	2,500	15,000
Total Capital Expenditure	0	45,833	45,833	275,000
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## **Roper Gulf Regional Council**

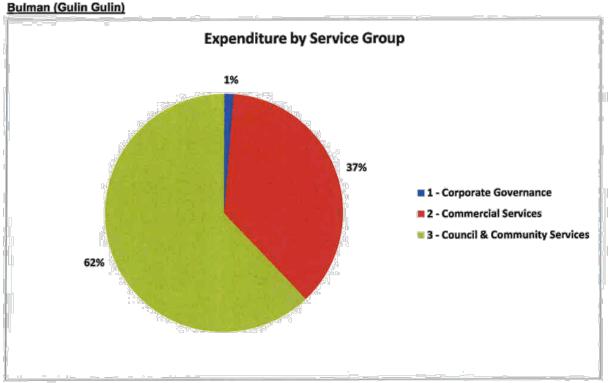


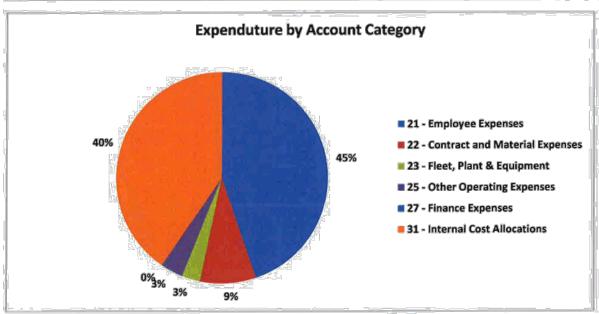
Income	& Ex	pendit	ure Re	eport	as at
		Po			

31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1
Bulman (Gulin Gulin)	Year to Date	Year to Date		Annual Budget
. "	Actual (\$)	Budget (\$)	(\$)	(\$)
Expenditure by Service				
1 - Corporate Governance	3,185	11,964	8,780	71,787
2 - Commercial Services	94,566	134,441	39,875	806,648
3 - Council & Community Services	160,420	224,330	63,910	1,345,982
Total Expenditure	258,171	370,736	112,566	2,224,417
Expenditure by Account Category				
21 - Employee Expenses	115,461	182,490	67,030	1,094,943
22 - Contract and Material Expenses	21,973	42,707	20,734	256,242
23 - Fleet, Plant & Equipment	7,398	9,664	2,266	
25 - Other Operating Expenses	9,063	15,497	6,434	92,983
27 - Finance Expenses	40	8	-32	50
31 - Internal Cost Allocations	104,236	120,369	16,133	722,214
Total Expenditure	258,171	370,736	112,566	2,224,417
Expenditure by Activity				P
111 - Council Services General	30,979	50,295	19,316	301,772
132 - Local Authority	0	863	863	5,179
138 - Local Authority Project	0	6,877	6,877	41,260
160 - Municipal Services	33,988	55,747	21,759	334,484
161 - Waste management	8,588	10,705	2,117	64,229
169 - Civic Events	0	83	83	500
170 - Australia Day	0	<sup>-</sup> 33	33	200
171 - Naidoc Week	1,030	342	-689	2,050
200 - Local roads maintenance	0	417	417	2,500
201 - Street lighting	0	500	500	3,000
202 - Staff Housing	1,101	700	-402	4,197
220 - Territory Housing Repairs and Maintena	6,464	11,063	4,599	66,377
221 - Territory Housing Tenancy Managemen	6,555	7,643	1,089	45,860
241 - Airstrip maintenance Contracts	2,486	2,500	14	15,000
245 - Visitor Accommodation and External Fa	2,083	3,525	1,442	21,150
246 - Commercial Australia Post	397	399	2	2,397
314 - Service Fee - CDP	73,723	105,274	31,551	631,642
318 - Outcome Payments - CDP	0	6,667	6,667	40,000
320 - Outstation Services Admin	0	762	762	4,571
323 - Outstations municipal services	2,101	133	-1,967	800
340 - Community Services admin	107	0	-107	0
341 - Commonwealth Aged Care Package	545	0	-545	0
342 - Indigenous Aged Care Employment	10,980	12,165	1,186	72,992
344 - Commonwealth Home Support Progran	2,309	2,481	172	14,887
346 - Indigenous Broadcasting	4,899	6,752	1,853	40,511
347 - Creche	176	0	-176	0
349 - School Nutrition Program	12,404	22,704	10,300	136,224

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350 - Centrelink	7,634	9,482	1,849	56,894
401 - Night Patrol	32,620	35,126	2,506	210,753
404 - Indigenous Sports and Rec Program	10,176	17,498	7,321	104,985
407 - Remote Sports and Recreation	2,984	0	-2,984	0
416 - Youth Vibe Grant	217	0	-217	0
475 - CDP CDF	2,841	0	-2,841	0
479 - Territory Day Celeberation	785	0	-785	0
Total Expenditure	258,171	370,736	112,566	2,224,417
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	4,167	4,167	25,000
Total Capital Expenditure	0	4,167	4,167	25,000
Bulman (Culin Culin)				





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#### Roper Gulf Regional Council Income & Expenditure Report as at 17GLBUD1 31-August-2016 17GLACT Variance 17GLBUD1 Eva Valley (Manyallaluk) Year to Date Year to Date **Annual Budget** Actual (\$) **Budget (\$)** (\$) (\$) Expenditure by Service 1 - Corporate Governance 4,433 6,943 2,511 41,661 2 - Commercial Services 41.077 45,722 4,645 274,330 3 - Council & Community Services 133,431 158,893 25,462 953,359 Total Expenditure 1,269,350 178,941 211,558 32,618 Expenditure by Account Category 12,753 517,614 21 - Employee Expenses 73,516 86,269 22 - Contract and Material Expenses 22,285 39,327 17,042 235,962 2,000 23 - Fleet, Plant & Equipment 4,600 6,600 39,600 2,222 5,917 3,695 35,502 25 - Other Operating Expenses 27 - Finance Expenses 8 50 0 R 31 - Internal Cost Allocations 76,317 73,437 -2.880440,622 Total Expenditure 178,941 211,558 32,618 1,269,350 Expenditure by Activity 111 - Council Services General 233 71,559 11,693 11,927 132 - Local Authority 657 -21 3.812 635 138 - Local Authority Project 0 2.464 2,464 14,786 160 - Municipal Services 44,869 50,714 5,845 304,282 9,086 161 - Waste management 6,762 2,324 54,519 164 - Local Emergency Management 0 175 175 1.050 169 - Civic Events 0 83 83 500 170 - Australia Day 0 17 17 100 200 - Local roads maintenance 7.000 17.050 10.050 102,300 201 - Street lighting 167 167 1,000 n -997 202 - Staff Housing -242 -1,239-7,433220 - Territory Housing Repairs and Mainten 0 33 33 200 241 - Airstrip maintenance Contracts 1.658 1,667 9 10,000 244 - Power Water contract 20,815 16,878 -3,938101,266 245 - Visitor Accommodation and External Fi 4,018 5,083 1,065 30,496 246 - Commercial Australia Post 298 299 1,796 314 - Service Fee - CDP 18,306 26,845 8,538 161,068 340 - Community Services admin 93 0 -93 0 342 - Indigenous Aged Care Employment 402 9,327 9,730 58,377 344 - Commonwealth Home Support Program 5,185 2,315 -2.87113,887 347 - Creche 9,838 15,967 6,128 95,800 349 - School Nutrition Program 8,564 16,796 8,232 100,776 350 - Centrelink 17 4,771 778 795 353 - Budget Based Funding -5,459 5,459 0 n

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401 - Night Patrol

404 - Indigenous Sports and Rec Program

Page 1 of 2

112,432

23,385

-2,659

2,870

18,739

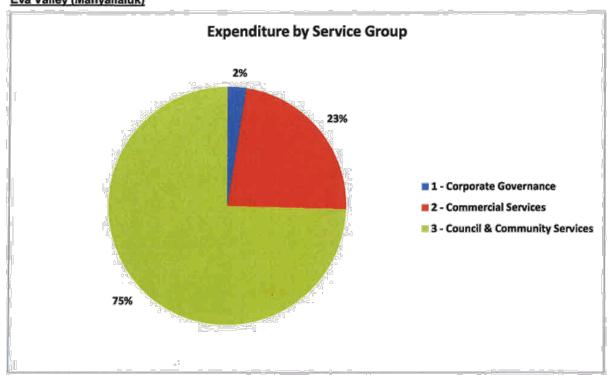
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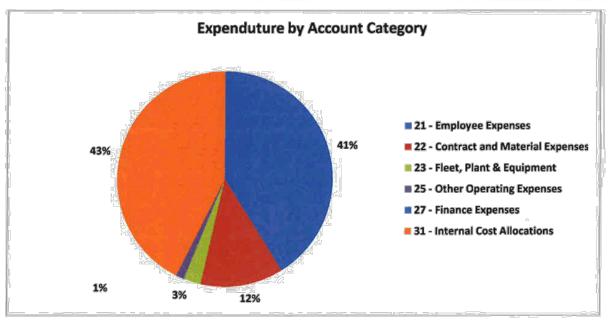
Attachment 1 Page 52

21,398

1,027

409 - Sport and Rec Facilities	1,437	1,437	0	8,621
Total Expenditure	178,941	211,558	32,618	1,269,350
Capital Expenditure				
5331 - Capital Construct Infrastructure	0	5,000	5,000	30,000
Total Capital Expenditure	0	5,000	5,000	30,000
Eva Valley (Manyallaluk)				





Roper Gulf Regional Council Roper Gulf					
Income & Expenditure Report as				NEGIONAL COUNCIL	
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1	
Jilkminggan (Duck Creek)	Year to Date	Year to Date		Annual Budget	
	Actual (\$)	Budget (\$)	(\$)	(\$)	
Expenditure by Service					
1 - Corporate Governance	1,168	8,412	7,245	50,474	
2 - Commercial Services	102,848	140,148	37,300	840,889	
3 - Council & Community Services	161,644	210,194	48,549	1,261,163	
Total Expenditure	265,660	358,754	93,094	2,152,526	
Expenditure by Account Category					
21 - Employee Expenses	131,113	177,115	46,002	1,062,690	
22 - Contract and Material Expenses	8,516	28,523	20,007	171,137	
23 - Fleet, Plant & Equipment	2,451	6,670	4,219	40,020	
25 - Other Operating Expenses	2,946	12,799	9,854	76,796	
27 - Finance Expenses	40	8	-32	50	
31 - Internal Cost Allocations	120,595	133,639	13,044	801,833	
Total Expenditure	265,660	358,754	93,094	2,152,526	
Expenditure by Activity					
109 - Asset Department	228	0	-228	0	
110 - Assets Managment - Fixed Assets	0	333	333	2,000	
111 - Council Services General	10,107	17,861	7,754	107,164	
132 - Local Authority	560	603	43	3,620	
138 - Local Authority Project	0	6,658	6,658	39,947	
160 - Municipal Services	40,880	38,201	-2,679	229,207	
161 - Waste management	7,996	11,917	3,920	71,500	
164 - Local Emergency Management	0	347	347	2,081	
169 - Civic Events	0	83	83	500	
170 - Australia Day	0	33	33	200	
171 - Naidoc Week	0	167	167	1,000	
200 - Local roads maintenance	0	383	383	2,300	
201 - Street lighting	0	333	333	2,000	
202 - Staff Housing	379	818	439	4,907	
220 - Territory Housing Repairs and Mainten:	1,053	2,224	1,170	13,342	
221 - Territory Housing Tenancy Managemer	4,989	6,552	1,563	39,311	
244 - Power Water contract	17,049	17,143	94	102,857	
246 - Commercial Australia Post	478	480	2	2,880	
314 - Service Fee - CDP	79,279	111,250	31,970	667,498	
318 - Outcome Payments - CDP	0	2,500	2,500	15,000	
340 - Community Services admin	100	0	-100	0	
344 - Commonwealth Home Support Prograr	0	235	235	1,407	
347 - Creche	40,101	51,295	11,194	307,770	
350 - Centrelink	1,787	6,494	4,706	38,961	
353 - Budget Based Funding	2,785	0	-2,785	0	
401 - Night Patrol	29,174	41,415	12,242	248,491	
				_	

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Page 1 of 2

Total Expenditure	265,660	358,754	93,094	2,152,526
416 - Youth Vibe Grant	156	0	-156	0
409 - Sport and Rec Facilities	5,709	7,225	1,516	43,352
407 - Remote Sports and Recreation	1,751	8,348	6,597	50,090
404 - Indigenous Sports and Rec Program	4,379	7,645	3,266	45,871
403 - Outside School Hours Care	16,720	18,211	1,491	109,269

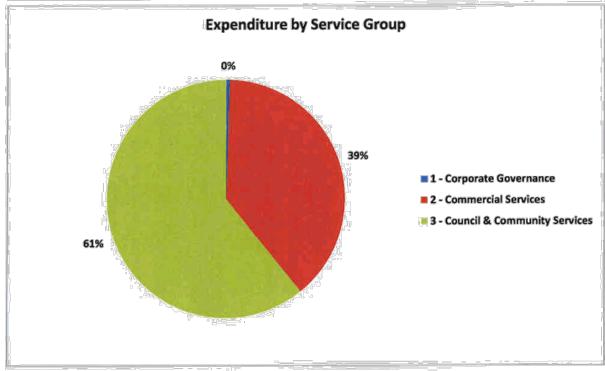
Capital Expenditure

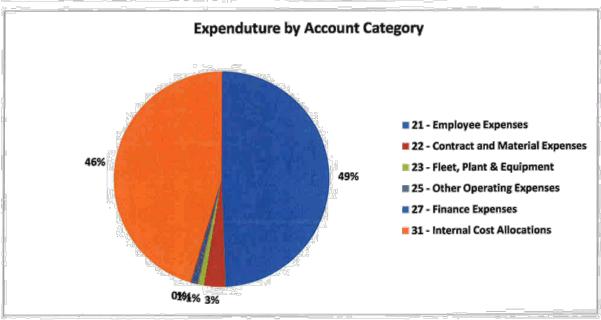
5331 - Capital Construct Infrastructure

Total Capital Expenditure

Jilkminggan (Duck Creek)

 _0	10,000	10,000	60,000
 0	10,000	10,000	60,000



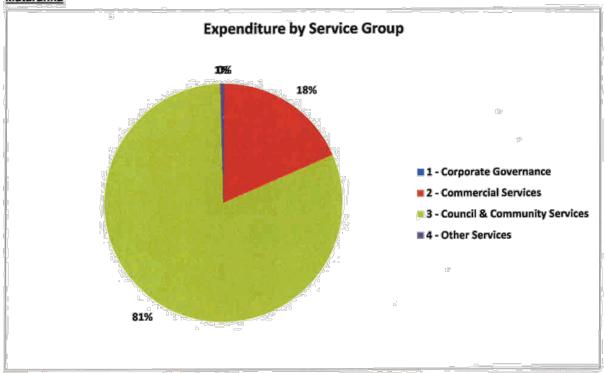


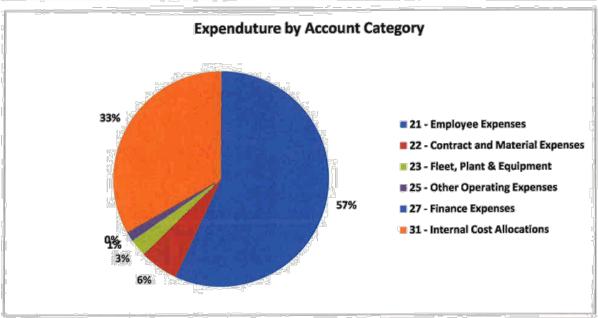
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Roper Gulf Regional Council Income & Expenditure Report as at					
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1	
Mataranka	Year to Date	Year to Date		Annual Budget	
d	Actual (\$)	Budget (\$)	(\$)	(\$)	
Expenditure by Service					
1 - Corporate Governance	196	8,777	8,581	52,660	
2 - Commercial Services	48,270	51,864	3,594	311,183	
3 - Council & Community Services	213,119	272,342	59,223	1,634,052	
4 - Other Services	1,304	0	-1,304	0	
Total Expenditure	262,889	332,982	70,094	1,997,895	
Expenditure by Account Category					
21 - Employee Expenses	149,642	175,220	25,578	1,051,317	
22 - Contract and Material Expenses	15,301	50,451	35,149	302,703	
23 - Fleet, Plant & Equipment	6,815	14,414	7,599	86,481	
25 - Other Operating Expenses	3,890	10,118	6,228	60,706	
27 - Finance Expenses	0	8	8	50	
31 - Internal Cost Allocations	87,241	82,773	-4,468	496,637	
Total Expenditure	262,889	332,982	70,094	1,997,895	
Expenditure by Activity					
110 - Assets Managment - Fixed Assets	135	0	-135	0	
111 - Council Services General	61,312	82,587	21,275	495,520	
132 - Local Authority	522	1,031	509	6,188	
138 - Local Authority Project	0	5,802	5,802	34,811	
160 - Municipal Services	64,908	85,951	21,043	515,704	
161 - Waste management	8,050	3,167	-4,883	19,003	
162 - Cemeteries Management	333	333	0	2,000	
164 - Local Emergency Management	0	175	175	1,050	
166 - Rural Transaction Centre	3,297	5,500	2,203	33,000	
169 - Civic Events	0	83	83	500	
170 - Australia Day	0	83	83	500	
200 - Local roads maintenance	0	417	417	2,500	
201 - Street lighting	0	750	750	4,500	
202 - Staff Housing	-1,871	-988	883	· -5,927	
242 - Litter Collection and Slashing External	5,654	5,685	31	34,113	
245 - Visitor Accommodation and External F	1,410	2,931	1,521	17,588	
246 - Commercial Australia Post	1,144	1,150	6	6,899	
313 - CDP Central Administration	41	0	-41	0	
314 - Service Fee - CDP	41,431	42,529	1,098	255,172	
318 - Outcome Payments - CDP	0	2,500	2,500	15,000	
341 - Commonwealth Aged Care Package	3,205	0	-3,205	0	
342 - Indigenous Aged Care Employment	13,620	12,791	<sup>®</sup> -829	76,744	
344 - Commonwealth Home Support Progra	5,969	12,764	6,795	76,587	
348 - Library	6,995	9,580	2,585	57,481	
350 - Centrelink	5,012	9,341	4,330	56,049	

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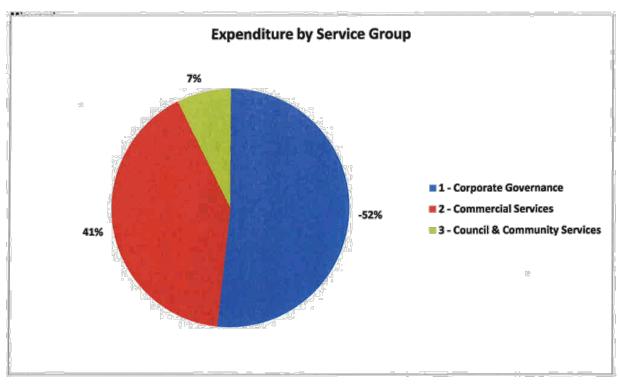
381 - Animal Control	194	537	343	3,220
401 - Night Patrol	33,540	44,385	10,845	266,307
404 - Indigenous Sports and Rec Program	6,028	3,898	-2,131	23,385
407 - Remote Sports and Recreation	656	0	-656	0
488 - NTEPA Environment Grant	1,304	0	-1,304	0
Total Expenditure	262,889	332,982	70,094	1,997,895
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	28,333	28,333	170,000
5331 - Capital Construct Infrastructure	0	4,167	4,167	25,000
Total Capital Expenditure	0	32,500	32,500	195,000
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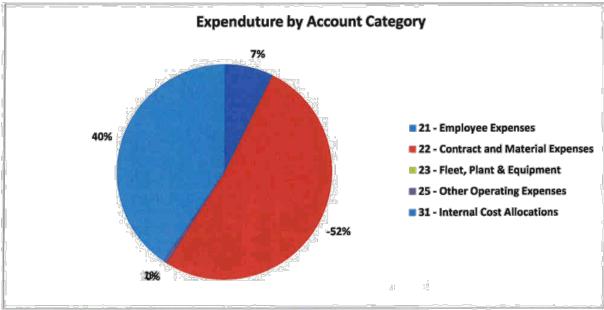




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Roper Gulf Regional Co			900	RoperGulf
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1
Minyerri	Year to Date	Year to Date		Annual Budget
	Actual (\$)	Budget (\$)	(\$)	(\$)
Expenditure by Service	Z-14			
1 - Corporate Governance	-84,623	72,852	157,474	437,110
2 - Commercial Services	66,931	239,966	173,034	1,439,793
3 - Council & Community Services	12,138	29,686	17,548	178,115
Total Expenditure	-5,554	342,503	348,057	2,055,018
Expenditure by Account Category				
21 - Employee Expenses	11,917	27,086	15,170	162,518
22 - Contract and Material Expenses	-85,172	277,842	363,014	1,667,053
23 - Fleet, Plant & Equipment	0	1,017	1,017	6,100
25 - Other Operating Expenses	1,001	3,118	2,117	18,708
31 - Internal Cost Allocations	66,700	33,440	-33,261	200,639
Total Expenditure	-5,554	342,503	348,057	2,055,018
Expenditure by Activity				r.G
106 - General Council Operations	-85,402	60,942	146,344	365,650
111 - Council Services General	0	83	83	500
132 - Local Authority	780	570	-210	3,420
138 - Local Authority Project	0	11,340	11,340	68,040
220 - Territory Housing Repairs and Maintena	2,320	2,383	64	14,300
221 - Territory Housing Tenancy Management	167	806	639	4,837
314 - Service Fee - CDP	64,445	236,776	172,331	1,420,656
401 - Night Patrol	12,138	29,603		9
Total Expenditure	-5,554	342,503	348,057	2,055,018
Capital Expenditure				
Total Capital Expenditure	0	0	0	0

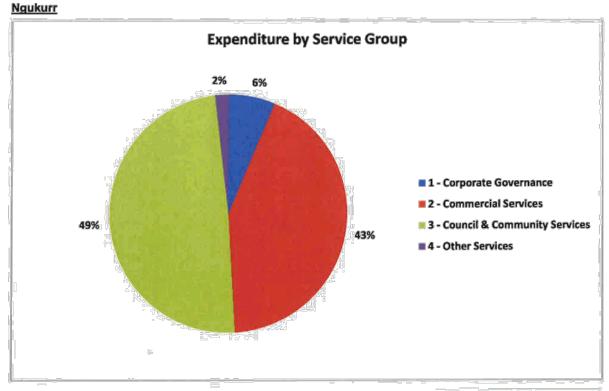


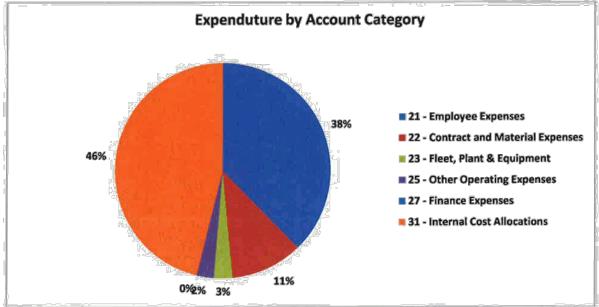


Roper Gulf Regional Council Income & Expenditure Report as at					
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1	
Ngukurr	Year to Date	Year to Date		Annual Budget	
	Actual (\$)	Budget (\$)	(\$)	(\$)	
Expenditure by Service					
1 - Corporate Governance	44,477	68,405	23,928	410,430	
2 - Commercial Services	301,177	515,098	213,921	3,090,588	
3 - Council & Community Services	346,289	663,206	316,916	3,979,233	
4 - Other Services	13,000	0	-13,000	0	
Total Expenditure	704,944	1,246,709	541,765	7,480,251	
Expenditure by Account Category					
21 - Employee Expenses	265,338	499,226	233,888	2,995,357	
22 - Contract and Material Expenses	76,112	267,044		1,602,263	
23 - Fleet, Plant & Equipment	19,717	23,034	3,317	138,202	
25 - Other Operating Expenses	18,232	40,802	22,570	244,814	
27 - Finance Expenses	40	8	-32	50	
31 - Internal Cost Allocations	325,504	416,595	91,091	2,499,565	
Total Expenditure	704,944	1,246,709	541,765	7,480,251	
Expenditure by Activity					
106 - General Council Operations	0	-2,733	-2,733	-16,397	
111 - Council Services General	64,239	109,867	45,628	659,203	
132 - Local Authority	1,764	1,196	-568	7,176	
138 - Local Authority Project	405	24,668	24,263		
160 - Municipal Services	58,312	95,574	37,262	573,444	
161 - Waste management	21,833	24,408	2,575	146,447	
164 - Local Emergency Management	0	175	175		
169 - Civic Events	0	83	83	500	
170 - Australia Day	0	83	83	500	
171 - Naidoc Week	0	250	250	1,500	
200 - Local roads maintenance	0	62,312	62,312	373,869	
201 - Street lighting	0	1,333 1,002	1,333 53	8,000 6,012	
202 - Staff Housing	949 42,615	56,299	13,684	337,794	
220 - Territory Housing Repairs and Mainter		16,511	3,150	99,067	
221 - Territory Housing Tenancy Manageme 241 - Airstrip maintenance Contracts	19,004	25,333	6,330	152,000	
242 - Litter Collection and Slashing External		25,555	-6,270	0	
245 - Visitor Accommodation and External F		44,272	2,912	265,634	
246 - Commercial Australia Post	1,520	1,527	2,312	9,163	
275 - Mechanical Workshop	36	0	-36	0,100	
314 - Service Fee - CDP	218,371	389,296	170,925	2,335,773	
318 - Outcome Payments - CDP	210,371	20,000	20,000	120,000	
322 - Outstations Housing Maintenance	0	83	83	500	
323 - Outstations municipal services	0	6,048	6,048	36,291	
340 - Community Services admin	0	933	933	5,600	
0-10 - Dominianity Oct vides dumini	U	500		5,556	

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341 - Commonwealth Aged Care Package	3,310	7,592	4,282	45,549
342 - Indigenous Aged Care Employment	19,083	22,328	3,245	133,969
344 - Commonwealth Home Support Progra	16,791	32,097	15,305	192,580
346 - Indigenous Broadcasting	1,338	7,205	5,868	43,233
347 - Creche	95	0	-95	0
348 - Library	0	4,413	4,413	26,475
350 - Centrelink	11,997	16,630	4,632	99,779
352 - Disability in Home Support	1,797	1,797	0	10,779
353 - Budget Based Funding	4,979	0	-4,979	0
381 - Animal Control	549	0	-549	0
401 - Night Patrol	52,353	74,120	21,767	444,718
403 - Outside School Hours Care	13,396	20,238	6,842	121,426
404 - Indigenous Sports and Rec Program	7,042	10,129	3,087	60,773
407 - Remote Sports and Recreation	1,326	0	-1,326	0
409 - Sport and Rec Facilities	12,948	12,948	0	77,690
414 - Drug and Volatile Substances	337	0	-337	0
415 - Indigenous Youth Reconnect	22,257	42,521	20,264	255,123
462 - 2014-19 Roads to Recovery	0	62,855	62,855	377,131
479 - Territory Day Celeberation	1,318	0	-1,318	0
486 - Regional Economic Infrastructure Fun	13,000	0	-13,000	0
550 - Swimming Pool	30,990	53,316	22,326	319,896
Total Expenditure	704,944	1,246,709	541,765	7,480,251
Capital Expenditure				
5321 - Capital Purchase/Construct Buildings	0	27,167	27,167	163,000
5331 - Capital Construct Infrastructure	0	25,000	25,000	150,000
5341 - Capital Purchases Plant & Equipmer	0	7,500	7,500	45,000
Total Capital Expenditure	0	59,667	59,667	358,000





Roper Gulf Regional Co			ļ.	RoperGulf
31-August-2016	17GLACT	17GLBUD1	Variance	17GLBUD1
Numbulwar	Year to Date	Year to Date		Annual Budget
q	Actual (\$)	Budget (\$)	(\$)	(\$)
Expenditure by Service	V	<b>₽</b> 0.0.		
1 - Corporate Governance	32,197	107,326	75,129	643,958
2 - Commercial Services	300,490	392,795	92,305	2,356,771
3 - Council & Community Services	371,092	424,669	53,576	2,548,012
4 - Other Services	14,500	0	-14,500	0
Total Expenditure	718,280	924,790	206,511	5,548,741
Expenditure by Account Category				
21 - Employee Expenses	263,577	400,540	136,963	2,403,238
22 - Contract and Material Expenses	134,959	180,747	45,789	1,084,484
23 - Fleet, Plant & Equipment	25,908	23,259	-2,649	139,552
25 - Other Operating Expenses	10,208	31,422	21,215	188,535
27 - Finance Expenses	0	8	8	50
31 - Internal Cost Allocations	283,629	288,814	5,184	1,732,882
Total Expenditure	718,280	924,790	206,511	5,548,741
Expenditure by Activity				
103 - Infrastructure and Technical Services Dir	153	0	-153	0
111 - Council Services General	64,525	82,865	18,340	497,191
113 - Project Management	118		-118	
132 - Local Authority	2,866		-1,987	
138 - Local Authority Project	0	23,924	23,924	143,542
160 - Municipal Services	31,040	70,370	39,330	422,219
161 - Waste management	21,470		-4,268	
164 - Local Emergency Management	0	175	175	1,050
169 - Civic Events	0	83	83	500
170 - Australia Day	0	83	83	500
171 - Naidoc Week	394	333	-60	2,000
172 - Numbulwar Fuel	22,043		46,291	410,000
200 - Local roads maintenance	0	32,667	32,667	196,000
201 - Street lighting	0	1,000	1,000	6,000
202 - Staff Housing	70	4,235	4,166	25,411
220 - Territory Housing Repairs and Maintenar		17,773	7,756	106,638
221 - Territory Housing Tenancy Management	7,693	16,403	8,711	98,420
240 - Commercial Operations admin	0 52 522	-5,466	-5,466 -1,022	-32,794 135,000
241 - Airstrip maintenance Contracts 245 - Visitor Accommodation and External Fac	23,522 7,100	22,500		
246 - Commercial Australia Post	1,452	9,954 1,459	°2,854 7	59,726 8,755
275 - Mechanical Workshop	23,992	34,733	10,741	208,396
314 - Service Fee - CDP	223,745	295,393	71,647	1,772,355
318 - Outcome Payments - CDP	223,745	10,000	10,000	60,000
040 Comments Constructed	0	.0,000	10,000	4.500

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340 - Community Services admin

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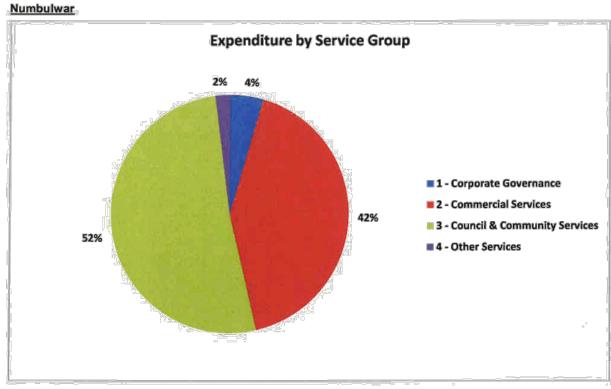
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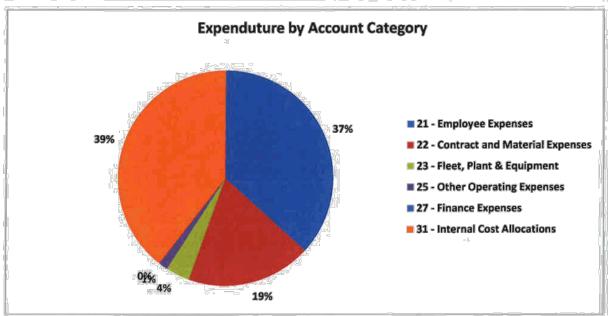
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-2,638

1,259	7,591	6,331	45,545
20,869	22,328	1,459	133,969
12,508	33,759	21,251	202,553
7,225	11,826	4,601	70,957
9,385	15,761	6,376	94,567
37,233	27,083	-10,150	162,500
9,469	0	-9,469	0
39,996	45,959	5,963	275,753
15,103	16,531	1,427	99,183
618	5,516	4,898	33,097
0	1,050	1,050	6,300
24,185	32,236	8,051	193,413
51	0	-51	0
72,724	0	-72,724	0
10,071	0	-10,071	0
1,500	0	-1,500	0
13,000	0	-13,000	0
718,280	924,790	206,511	5,548,741
99,306	0	-99,306	0:
0	1,667	1,667	_10,000
99,306	1,667	-97,639	10,000
	20,869 12,508 7,225 9,385 37,233 9,469 39,996 15,103 618 0 24,185 51 72,724 10,071 1,500 13,000 718,280	20,869       22,328         12,508       33,759         7,225       11,826         9,385       15,761         37,233       27,083         9,469       0         39,996       45,959         15,103       16,531         618       5,516         0       1,050         24,185       32,236         51       0         72,724       0         10,071       0         13,000       0         718,280       924,790	20,869       22,328       1,459         12,508       33,759       21,251         7,225       11,826       4,601         9,385       15,761       6,376         37,233       27,083       -10,150         9,469       0       -9,469         39,996       45,959       5,963         15,103       16,531       1,427         618       5,516       4,898         0       1,050       1,050         24,185       32,236       8,051         51       0       -51         72,724       0       -72,724         10,071       0       -10,071         1,500       0       -1,500         13,000       0       -13,000         718,280       924,790       206,511

Page 64





Finance Committee 28 September 2016

#### CORPORATE GOVERNANCE DIRECTORATE REPORT

**ITEM NUMBER** 13.5

TITLE GRANTS: Request for Sponsorship -

Northern Cowboy Association (NCA)'s Mataranka Rodeo.

SUSTAINABLE • VIABLE • VIBRANT

REFERENCE 670980

**AUTHOR** Hilary Sinfield, Acting Grants Coordinator

#### **RECOMMENDATION**

(a) That the Finance Committee approve the sponsorship of the Northern Cowboy's Association (NCA)'s Mataranka Rodeo. The approved sponsorship level is:

- Sponsor an entire event, bull fighter or pick-up team (\$1,500, \$800 or \$300)
   OR
- Major Sponsor (\$2,500 \$5,000) OR
- Champion Sponsorship (Self-determined amount)

#### **BACKGROUND**

Roper Gulf Regional Council has received a request for sponsorship from NCA for the Mataranka Rodeo.

Please view attachment for details.

Council is requested to consider the sponsorship request and if Council would like to sponsor the event to also select the level of sponsorship they would like to provide.

#### ISSUES/OPTIONS/SWOT

Nil.

### **FINANCIAL CONSIDERATIONS**

Roper Gulf Regional Council can select its level of sponsorship. The available levels are:

- Sponsor an entire event, bull fighter or pick-up team (\$1,500, \$800 or \$300)
- Major Sponsor (\$2,500 \$5,000)
- Champion Sponsorship (Self-determined amount)

This sponsorship, if approved, will be funded by the RGRC 2016-17 Community Grant Program.

Council set a 2016-17 Community Grant Program budget of \$30,000. At the Ordinary Meeting of Council on 14<sup>th</sup> September 2016, Council approved \$13,500 in grants to be provided to various approved recipients. The current balance of the Community Grant Budget is \$16,500.

A second round of the Community Grants Program is also approved to run 17<sup>th</sup> October – 25<sup>th</sup> November 2016.

#### **ATTACHMENTS:**

1 MATARANKA RODEO SPONSORSHIP LETTER final (3).pdf



ABN: 89 134 825 135 PO BOX 4086 MATARANKA, NT, 0852

tfulwood7@hotmail.com https://www.facebook.com/pages/Nca-Rodeo http://www.northerncowboysassoc.net/

31 August 2016

To whom it may concern,

#### RE: Fantastic opportunity to be involved in supporting an iconic Northern Territory Sporting event

The Northern Cowboys Association Inc. (NCA) was established by individuals on a voluntary basis with an interest in the sport of rodeo. The Associations objective is to assist and promote competitive rodeo events in Northern Australia.

We are seeking sponsorship for the desired local Mataranka Rodeo, to be held 15 October 2016. All proceeds from this famous event will go towards supporting youth engagement through junior rodeo participation inclusive of rodeo schools and community engagement.

The Mataranka rodeo is a unique event and much sought after by the local and wider community of Mataranka and surrounding regions. The rodeo will be affiliated with the popular Northern Cowboys Association (NCA) with members from across the entire Northern Australia.

The successful 2015 rodeo in conjunction with the Never Never Festival, organised by the Mataranka School Council, saw competitors travel from as far as Kununurra, Darwin, Borroloola and other local spots. The Mataranka School Council will hold their next event in 2017. The Mataranka Sport and Recreational Club also held a rodeo earlier this year with great success.

We are seeking sponsorship to cover the costs of 14 rodeo events, their prizes (buckles, ribbons or trophies) and prize money, the stock contractors and other staff, also other costs incurred along the way that will make our rodeo a fun and safe one. There are a couple of different options for making a donation:

#### 1. SPONSOR AN ENTIRE EVENT, BULL FIGHTER OR PICK UP TEAM - 14 events to choose from:

- Open Event \$1500 per event
  - Open Bull Ride
  - Open Saddle Bronc Ride
  - Open Bareback Ride
  - Open Barrel Race
- Novice Events \$800 per event
  - Novice Bull Ride
- Junior Event \$300 per event
  - Junior Bull Ride
  - Junior Steer Ride
  - Junior Barrel Race
  - Pony Bareback Ride
  - Poddy Calf 5 8 years old
  - Poddy Calf 9 -13 years old



ABN: 89 134 825 135 PO BOX 4086 MATARANKA, NT, 0852

tfulwood7@hotmail.com https://www.facebook.com/pages/Nca-Rodeo http://www.northerncowboysassoc.net/

- Roping Events \$800 per event
  - Breakaway Roping
  - Team Roping
  - Steer Undecorating
- Bull Fighter or Pick Up Team \$300 per man (5 men)

All of the above includes verbal and visual advertisement throughout the rodeo and you will receive full naming rights for the event or person you sponsor. Any donations over \$500 will receive 1x free family pass to the rodeo (2x adults, 3x children). Your business logo will also be displayed throughout the NCA newsletter, facebook page and web site.

#### 2. MAJOR SPONSOR - Starting at \$2500

This sponsorship options includes verbal and visual advertisement throughout the rodeo and 2x free family passes (2x adults, 3x children per pass) to the rodeo. Any donations over \$5000 will be in the running to receive full naming rights to the rodeo, the highest bidder wins. Your business logo will also be displayed throughout the NCA newsletter, facebook page and web site.

CHAMPION SPONSOR – Donate anything you like, prizes or money and we will be extremely grateful! This
sponsorship option includes verbal and visual advertisement throughout the rodeo and 1x free adult pass
to the rodeo. Your business logo will also be displayed throughout the NCA newsletter, facebook page
and web site.

If you would be interested in putting your business name out there to the community and taking the opportunity to advertise whilst supporting an iconic Northern Territory sporting event, please contact Tara Fulwood via email <a href="mailto:tfulwood7@hotmail.com">tfulwood7@hotmail.com</a> or phone **0438876273**.

We hope you will become as enthusiastic as we are and join our Rodeo Family to reap the benefits for your business and rodeo's in the NT. Your support in this event will ensure the continued development of our up and coming Junior Cowboys and Cowgirls in the sport of Rodeo.

Thank you for your time in reading this proposal, we look forward to hearing back from you at your earliest convenience.

Best Regards, Tara Fulwood 0438876273

Direct Deposit Details: National Australian Bank Northern Cowboys Association Inc. BSB: 085949 ACC: 547193213

REF: MATARANKA RODEO